

Job Detail

Staff Level

Position Title	Account Sales - Global Semiconductor and Electronics Equipment
Recruiter Company	Michael Page International Japan K.K./マイケル・ページ・インターナショナル・ジャパン株式会社
Company Name	Company name is private
Activated / Updated	2024-05-02 / 2024-05-02
Job Type	Sales/AE - Foreign Trade Sales
Industry	Electronics, Components, and Semiconductor Manufacturing
Location	Asia Japan Tokyo
Job Description	<p>As a member of a sales team, your role will involve proactively assisting your team in successfully completing day-to-day operations as well as achieving the sales objectives.</p> <p>Description</p> <ul style="list-style-type: none"> * As a part of the team, develop and nurture strong relationships with existing as well as perspective clients. * Closely cooperate in preparing documentations/pricing following a customer order * Follow up on accounts receivables as needed * Stay organised on all necessary documentations, customer visit notes * Set clear action-plans and ensure they are completed timely <p>Profile</p> <p>We are looking for an individual with the following qualifications:</p> <ul style="list-style-type: none"> * Proven work experience in sales. Experience in the semiconductor industry is a plus. * Ability to work as a team to achieve common objectives * Familiarity with managing client relationships. * Strong verbal and written communication skills. * Aptitude in negotiations and building professional relationships. <p>Language Proficiency:</p> <ul style="list-style-type: none"> * Japanese: Business level. * English: Business level. <p>Job Offer</p> <ul style="list-style-type: none"> * Professional growth opportunity in a dynamic work environment. * Collaborative and nurturing team culture. * Global impact to contribute to meaningful solutions worldwide. <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Faye Pan on +813 6832 8988.</p>
Company Info	Our client is a major semiconductor and electronics equipment supplier. The company boasts solid long-term operations in over 20 countries world-wide.
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	JPY - Japanese Yen JPY 8000K - JPY 10000K

