

Job Detail

Executive Level

Position Title	【アメリカ駐在】技術営業職／FA機器のリーディングカンパニー
Recruiter Company	Pasona Inc. Global department／株式会社パソナ グローバル事業本部
Company Name	パスカル株式会社
Activated / Updated	2024-02-16 / 2024-04-25
Job Type	Electronics (Appliance/Semiconductor) - Sales Engineer/Service Engineer Sales/AE - Foreign Trade Sales
Industry	Machinery Manufacturer
Location	Asia Japan Hyogo
Job Description	<p>The company, a leading manufacturer of factory automation (FA) equipment with an equity ratio of 96%, is recruiting for a technical sales position. After learning sales styles and product knowledge in Japan (minimum 6 months to 3 years), you will be transferred to Chicago, USA!</p> <p>[Expected role] "Market expansion/new development" 1986: After establishing Pascal Engineering Inc. as our first overseas subsidiary, We have been advancing into the automobile industry, which is Pascal's strength. We are looking for someone who can entrust us with expanding into new industries and further expanding the American market.</p> <p>[Products handled] FA equipment ・ Special equipment that automatically fixes and replaces molds and workpieces on factory production lines 【client】 ・ Automobile manufacturers, communication equipment manufacturers ・ Machine manufacturers such as machine tools, press machines, injection molding machines, etc.</p> <p>【charm】 ★We have a meritocratic company culture where achievements and performance are evaluated (great results are rewarded with salary and bonuses). ★We have offices all over the world, including the United States, Germany, Thailand, Taiwan, China, and South Korea.</p> <p>■Organization: There are 13 people (6 sales, 2 service engineers, 5 administrative staff), both local and Japanese.</p>
Company Info	<p>I will be stationed in America in 6 months to 3 years! Equity ratio 96%! We support the production lines and machinery of the world's top companies and greatly contribute to creating a safe environment through automation and labor saving. We have received high praise as equipment and systems that are essential for improving the quality and performance of products, and we boast an overwhelming market share both domestically and internationally!</p> <p>No smoking indoors</p>
Working Hours	08:30 - 17:30
Qualifications	<p>【必須条件】 ■製造業での営業職の経験 ■ビジネスレベルの英語力 ■海外駐在経験のある方 ■ビジネスシーンでの英語使用経験のある方</p> <p>【歓迎条件】 ▼工作機械、プレス機械、射出成型機械のいずれかの営業経験 5 年以上</p>
English Level	Business Conversation Level (TOEIC 735-860)
Salary	JPY - Japanese Yen JPY 6000K - JPY 10000K

Salary Description	<p>■Fixed overtime allowance available (54,000 yen per month (for basic salary of 315,000 yen) will be included in the monthly salary as fixed overtime equivalent to 22 hours per month)</p> <p>■Annual income composition: monthly salary + bonus twice a year (previous year results: 4 to 6 months worth)</p> <p>-Annual salary 10 million yen, 5th year with the company Manager (overseas) (basic salary 650,000 yen + bonus 2.2 million yen)</p> <p>◆ Estimated annual income when working overseas is 8 million to 10 million yen (no bonus)</p> <p>Health insurance Retirement allowance system [When working in Japan] Commuting allowance: Full payment / Private car commuting possible / Dormitory company housing: Rented company housing [While stationed] Family members may accompany / Housing: Up to \$2,000/month (if family members accompany) / Company car available Family and child allowances: Fully covered supplementary school tuition fees Benefit of returning to Japan temporarily: Once every two years (including family members)</p>
Holiday Description	<p>【年間休日数】119【休日】完全週休二日(土日)、年間有給休暇10日～20日（下限日数は、入社半年経過後の付与日数となります）</p> <p>土日、GW（9日程度）、夏季休暇（9日程度）、年末年始（9日程度）有（祝日は会社カレンダーにより出社いたしますが、振り替えとしてGW、夏季、年末年始に長期休暇を設けています。）</p>
Job Contract Period	Full-time employment
Nearest Station	Itami (Hankyu Line) (Itami Line) 15 minutes by bus