

求人情報

マネージャーレベル

ポジション名	Climate Change Solutions Specialist
この求人情報の取扱い会社	マイケル・ページ・インターナショナル・ジャパン株式会社/Michael Page International Japan K.K.
企業名	会社名非公開
掲載開始・更新	2024-05-13 / 2024-05-13
職 種	営業 - その他
業 種	その他金融
勤務地	アジア 日本 東京都
仕事内容	<p>This is a chance to work in one of the prestigious financial company founded in the US as a Climate Change Solutions Specialist. This position grows new and existing Climate solution and energy transition customers through market engagement and sales capability building</p> <p>Description</p> <ul style="list-style-type: none">* Promote Net Annual Contract Value growth for energy transition/ climate solution services* Build various pipeline for energy transitions market data and insights and business relationships with senior stakeholders at clients* Utilize the insights from the market to influence product development and marketing teams actions to deliver suitable solutions* Build strong business relationship with our customers and partners, travelling around to meet clients and joining conferences and events <p>Profile</p> <ul style="list-style-type: none">* Bachelor`s degree or equivalent* Fluent level of Japanese and English skills* Sophisticated communication skills to work with C-level stakeholders* Solution selling backgrounds* Understanding of Microsoft Office suite and CRM systems* Strong motivation to learn the market and trends <p>Job Offer</p> <ul style="list-style-type: none">* Salary: 15- 25 million JPY* Chance to work in a globally well-known financial corporation in the world <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Yuta Mochizuki at +81 3 6832 8932.</p>
企業について(社風など)	One of the most well-known financial companies in the world. The company provides crucial business intelligence and cloud solutions to the world.
応募条件	Bachelor`s degree or equivalent Fluent level of Japanese and English skills Sophisticated communication skills to work with C-level stakeholders Solution selling backgrounds Understanding of Microsoft Office suite and CRM systems Strong motivation to learn the market and trends
英語能力	流暢 (TOEIC 865点以上)
日本語能力	流暢 (日本語能力試験1級又はN1)
年 収	日本・円 1500万円 ~ 2500万円