

求人情報

マネージャーレベル

ポジション名	Climate Change Solutions Specialist
この求人情報の取扱い会社	マイケル・ページ・インターナショナル・ジャパン株式会社/Michael Page International Japan K.K.
企業名	会社名非公開
掲載開始・更新	2024-05-13 / 2024-05-13
職種	営業 - その他
業種	その他金融
勤務地	アジア 日本 東京都
仕事内容	<p>This is a chance to work in one of the prestigious financial company founded in the US as a Climate Change Solutions Specialist. This position grows new and existing Climate solution and energy transition customers through market engagement and sales capability building</p> <p>Description</p> <ul style="list-style-type: none">* Promote Net Annual Contract Value growth for energy transition/ climate solution services* Build various pipeline for energy transitions market data and insights and business relationships with senior stakeholders at clients* Utilize the insights from the market to influence product development and marketing teams actions to deliver suitable solutions* Build strong business relationship with our customers and partners, travelling around to meet clients and joining conferences and events <p>Profile</p> <ul style="list-style-type: none">* Bachelor`s degree or equivalent* Fluent level of Japanese and English skills* Sophisticated communication skills to work with C-level stakeholders* Solution selling backgrounds* Understanding of Microsoft Office suite and CRM systems* Strong motivation to learn the market and trends <p>Job Offer</p> <ul style="list-style-type: none">* Salary: 15- 25 million JPY* Chance to work in a globally well-known financial corporation in the world <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Yuta Mochizuki at +81 3 6832 8932.</p>
企業について(社風など)	One of the most well-known financial companies in the world. The company provides crucial business intelligence and cloud solutions to the world.
応募条件	Bachelor`s degree or equivalent Fluent level of Japanese and English skills Sophisticated communication skills to work with C-level stakeholders Solution selling backgrounds Understanding of Microsoft Office suite and CRM systems Strong motivation to learn the market and trends
英語能力	流暢 (TOEIC 865点以上)
日本語能力	流暢 (日本語能力試験1級又はN1)
年収	日本・円 1500万円 ~ 2500万円