

求人情報

スタッフレベル

ポジション名	Inside Sales - Global Electronics Distributor
この求人情報の取扱い会社	マイケル・ページ・インターナショナル・ジャパン株式会社/Michael Page International Japan K.K.
企業名	会社名非公開
掲載開始・更新	2024-05-08 / 2024-05-08
職 種	営業 - インサイドセールス
業 種	半導体・電気・電子部品メーカー
勤務地	アジア 日本 東京都
仕事内容	<p>As an Inside Sales Manager, you will need to Identify potential opportunities for business growth, contact prospect and existing clients to introduce our business.</p> <p>Description</p> <ul style="list-style-type: none">* Support the lead business development manager and administration process. Work closely with multiple internal teams to support business operations.* Follow up on prospect inquiries concerning the products* Research, identify and create new market opportunities by engaging with prospect accounts and connecting with key decision makers* Engage with current accounts to expand awareness, education, referral networks, and new opportunities* Schedule meetings, appointments and provide other sales support. <p>Profile</p> <ul style="list-style-type: none">* Work experience in sales in the electronics/semiconductors industry. Experience in test equipment and digital measuring instrument is a plus.* Ability to work independently as well as in a team to achieve set targets with a sense of ownership and responsibility.* Strong verbal and written communication skills. Comfortable on the phone.* Good time and task management skills. <p>Language Proficiency:</p> <ul style="list-style-type: none">* Japanese: Native level.* English: Business level. <p>Job Offer</p> <ul style="list-style-type: none">* Competitive Salary with performance incentives paid monthly.* Working with a highly diverse management team overseas. <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.</p>
企業について(社風など)	Our client is a part of a global group of business with over 80 years of experience of distribution of electronics in over 35 countries.
英語能力	ビジネス会話 (TOEIC 735-860)
日本語能力	ビジネス会話(日本語能力試験2級又はN2)
年 収	日本・円 600万円 ~ 800万円