

求人情報

スタッフレベル

ポジション名	Technical Sales - Global Electronics OEM
この求人情報の取扱い会社	マイケル・ページ・インターナショナル・ジャパン株式会社/Michael Page International Japan K.K.
企業名	会社名非公開
掲載開始・更新	2024-05-01 / 2024-05-01
職種	営業 - メーカー系営業
業種	電気・家電メーカー
勤務地	アジア 日本 東京都
仕事内容	<p>As a Technical Sales Manager, you will be working in close collaboration with the sales manager and engineering team in the USA, addressing technical inquiries and concerns of customers. Your role involves proactively communicating with the clients to understand their technical demands, backing up sales team when technical expertise is needed.</p> <p>Description</p> <p>Technical support:</p> <ul style="list-style-type: none">* Supporting clients and sales team proactively using your technical expertise..* Understand client's needs, pain points, and business objectives, and work in collaboration to deliver the optimal solutions. <p>Internal communication:</p> <ul style="list-style-type: none">* Continuously provide feedback and demands to the engineering team in the USA.* Collaborate with cross-functional teams to create tailored solutions. <p>Communication and Negotiation:</p> <ul style="list-style-type: none">* Utilise your strong communication and interpersonal skills as well as technical expertise to engage with professionals at all organisational levels.* Be proactive in day-to-day operations <p>Profile</p> <p>Technical Expertise:</p> <ul style="list-style-type: none">* Expertise on electronics engineering or related field either through formal education or work experience.* Ability to provide solutions based on customer needs. <p>Previous Roles:</p> <ul style="list-style-type: none">* Experience as a technical sales manager, preferably in the electronics.* Familiarity with managing client sales relationships. <p>Industry Knowledge:</p> <ul style="list-style-type: none">* Experience in electronics, EMS or related fields is preferred. <p>Communication Skills:</p> <ul style="list-style-type: none">* Strong verbal and written communication skills.* Aptitude in problem-solving professional relationships. <p>Language Proficiency:</p> <ul style="list-style-type: none">* Japanese: Business level.* English: Business level. <p>Job Offer</p> <ul style="list-style-type: none">* Competitive Salary: You can expect a salary range of 8 - 12 million yen.* Additional incentives based on performance. <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.</p>
企業について(社風など)	Our client is a major electronics OEM in Japan and worldwide. With a stable business and solid

	growth strategies, they play a crucial role in the industry.
英語能力	ビジネス会話 (TOEIC 735-860)
日本語能力	ビジネス会話(日本語能力試験2級又はN2)
年 収	日本・円 800万円 ~ 1200万円