

求人情報

スタッフレベル

ポジション名	Channel Sales Manager - Sensor & Fuse
この求人情報の取扱い会社	マイケル・ページ・インターナショナル・ジャパン株式会社/Michael Page International Japan K.K.
企業名	会社名非公開
掲載開始・更新	2024-05-02 / 2024-05-02
職 種	電機（電気/電子/半導体） - セールスエンジニア/サービスエンジニア
業 種	半導体・電気・電子部品メーカー
勤務地	アジア 日本 東京都
仕事内容	<p>- Develop channel /distribution sales accounts of electrical business in Japan market</p> <p>- Drive and create new customer partnership</p> <p>Description</p> <p>As the Channel Account Manager, entrusted with overseeing fuse sales operations in Japan, responsibilities include:</p> <ul style="list-style-type: none">* Supervising channel accounts throughout Japan.* Independently cultivating existing customer relationships while confidently pursuing new prospects.* Spearheading the development of robust customer and partner alliances.* Formulating and executing comprehensive business plans on a monthly, quarterly, and annual basis. <p>Profile</p> <ul style="list-style-type: none">* A minimum of 3 years of experience in channel sales, with preference given to candidates with experience in the fuse market or component business.* A Bachelor's Degree or higher, preferably in Electrical Engineering.* Great interpersonal skills, Business level of English communication <p>Job Offer</p> <p>We offer a competitive salary package as well as full access and authority of Japan business.</p> <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Faye Pan on +813 6832 8988.</p>
企業について(社風など)	<p>My client is a forward-thinking power management company with a mission to enhance quality of life and safeguard the environment worldwide. Their ethos is rooted in conducting business ethically, operating with sustainability in mind, and aiding customers in power management both now and in the long term. Leveraging the burgeoning global trends of electrification and digitisation, they are actively expediting the world's shift towards renewable energy while addressing critical power management issues on a global scale.</p>
英語能力	流暢 (TOEIC 865点以上)
日本語能力	ネイティブレベル
年 収	日本・円 150万円