

求人情報

エントリーレベル

ポジション名	Wholesales Representative at a Global Lifestyle Brand
この求人情報の取扱い会社	マイケル・ページ・インターナショナル・ジャパン株式会社/Michael Page International Japan K.K.
企業名	会社名非公開
掲載開始・更新	2024-05-02 / 2024-05-02
職種	流通・小売/消費財/ファッション・その他
業種	ファッション・アパレル・アクセサリ関連
勤務地	アジア 日本 東京都
仕事内容	<p>Wholesales position for a leading sports brand, responsible for achieving annual sales targets, maintaining client relationships, and managing inventory and promotions.</p> <p>Description</p> <ul style="list-style-type: none">* Drive sales actions to achieve annual revenue and profit targets.* Conduct regular sales pitches to existing and prospective clients nationwide.* Coordinate pricing and delivery schedules to secure orders.* Manage accounts receivable, inventory, and liaise with various departments. <p>Profile</p> <ul style="list-style-type: none">* Ability to build and maintain strong relationships with clients and internal stakeholders.* Positive attitude, proactive problem-solving skills, and goal-oriented mindset.* Previous experience in sales, preferably within the sports industry <p>Job Offer</p> <ul style="list-style-type: none">* Competitive salary and annual bonuses.* Comprehensive benefits package including retirement plans and insurance.* Supportive policies for parental leave and flexible work arrangements. <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Erina Ido on +813 6627 6073.</p>
企業について(社風など)	A renowned company in the lifestyle and sports industry, dedicated to providing high-quality products and fostering a positive work environment with ample opportunities for employee development and well-being.
英語能力	最低限のコミュニケーション(TOEIC 225-470)
日本語能力	流暢 (日本語能力試験1級又はN1)
年収	日本・円 400万円 ~ 600万円