

求人情報

エントリーレベル

ポジション名	【Sales & Customer Success Specialist - ¥4-7M】
この求人情報の取扱い会社	マイケル・ページ・インターナショナル・ジャパン株式会社/Michael Page International Japan K.K.
企業名	会社名非公開
掲載開始・更新	2024-05-02 / 2024-05-02
職種	営業 - インサイドセールス
業種	機械メーカー
勤務地	アジア 日本 東京都
仕事内容	<p>Join our international team as a Sales and Customer Success Specialist, where you'll play a pivotal role in acquiring new business and delivering exceptional support to ensure our customer's success.</p> <p>Description</p> <ul style="list-style-type: none">* Identify and prospect potential customers within assigned territories, industries, or market segments to expand the company's customer base.* Provide support to the sales team by offering market insights, preparing presentations, and participating in customer meetings as needed.* Work closely with various internal departments including sales, marketing, product development, and operations to ensure seamless execution of market segment strategies.* Stay updated on industry developments through training programs and self-directed learning initiatives. <p>Profile</p> <ul style="list-style-type: none">* Proven experience in sales administration, sales, or customer service.* Comfortable communicating in English and Japanese.* Strong communication and interpersonal skills, with the ability to build rapport and established credibility with customers.* Results-oriented mindset with a drive to achieve and exceed sales targets. <p>Job Offer</p> <ul style="list-style-type: none">* Comprehensive training and development programs to support career growth.* Dynamic and supportive work environment with a focus on collaboration and innovation. <p>Page Group Japan is acting as an Employment Agency in relation to this vacancy.</p>
企業について(社風など)	A global leader in providing innovative solutions in the field of engineered motion control. Its products are utilized across various industries to enhance safety, comfort, and convenience in a wide range of applications.
英語能力	日常会話(TOEIC 475-730)
日本語能力	ネイティブレベル
年収	日本・円 400万円 ~ 700万円