

求人情報

スタッフレベル

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| ポジション名 | Chinese Speaking Regional Marketing - Global Electronics |
| この求人情報の取扱い会社 | マイケル・ページ・インターナショナル・ジャパン株式会社/Michael Page International Japan K.K. |
| 企業名 | 会社名非公開 |
| 掲載開始・更新 | 2024-05-02 / 2024-05-02 |
| 職種 | IT関連（組込み/制御系） - プロジェクトマネージャー |
| 業種 | 半導体・電気・電子部品メーカー |
| 勤務地 | アジア 日本 東京都 |
| 仕事内容 | <p>Lead the development and execution of strategic plans in Japan to drive growth in commercial vehicle safety solutions, while effectively managing teams and ensuring alignment with company objectives.</p> <p>Description</p> <ul style="list-style-type: none">* Develop and execute strategic plans for business growth in Japan.* Expand local channels and foster partner relationships.* Understand customer needs and provide customized solutions.* Lead and motivate teams to achieve business goals.* Develop marketing and sales strategies to enhance brand awareness. <p>Profile</p> <ul style="list-style-type: none">* Bachelor's degree in Marketing, Business Management, or related fields.* Minimum 8 years of B2B experience in Japan, preferably in commercial vehicle sector.* Deep understanding of Japanese business culture and industry trends.* Excellent interpersonal, negotiation, and leadership skills.* Fluent in Japanese (native or business N1 level) and proficient in English and Chinese. <p>Job Offer</p> <ul style="list-style-type: none">* Competitive compensation based on sales achievements.* Access to headquarters training opportunities.* Collaboration with a diverse global team.* Exposure to cutting-edge AI-powered technology.* Mentorship and leadership coaching.* Autonomy in work with no micromanagement.* Excellent prospects for career advancement. <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Maika Sameda on +81 3 6832 8682.</p> |
| 企業について(社風など) | A renowned high-tech company is at the forefront of commercial vehicle safety solutions, committed to creating a world with zero accidents. With a global team of passionate experts and access to cutting-edge AI technology, the company offers a dynamic environment for professionals seeking to make a difference in road safety. |
| 勤務時間 | 詳しくはお問い合わせください |
| 応募条件 | Bachelor's degree in Marketing, Business Management, or related fields. Minimum 8 years of B2B sales experience in Japan, preferably in commercial vehicle sector. Deep understanding of Japanese business culture and industry trends. Excellent interpersonal, negotiation, and leadership skills. Fluent in Japanese (native or business N1 level) and proficient in English and Chinese. |
| 英語能力 | 流暢 (TOEIC 865点以上) |
| 日本語能力 | ネイティブレベル |
| 年収 | 日本・円 1000万円 ~ 1500万円 |