

求人情報

スタッフレベル

ポジション名	Chinese Speaking Regional Marketing - Global Electronics
この求人情報の取扱い会社	マイケル・ページ・インターナショナル・ジャパン株式会社/Michael Page International Japan K.K.
企業名	会社名非公開
掲載開始・更新	2024-05-02 / 2024-05-02
職 種	IT関連（組込み/制御系） - プロジェクトマネージャー
業 種	半導体・電気・電子部品メーカー
勤務地	アジア 日本 東京都
仕事内容	<p>Lead the development and execution of strategic plans in Japan to drive growth in commercial vehicle safety solutions, while effectively managing teams and ensuring alignment with company objectives.</p> <p>Description</p> <ul style="list-style-type: none">* Develop and execute strategic plans for business growth in Japan.* Expand local channels and foster partner relationships.* Understand customer needs and provide customized solutions.* Lead and motivate teams to achieve business goals.* Develop marketing and sales strategies to enhance brand awareness. <p>Profile</p> <ul style="list-style-type: none">* Bachelor's degree in Marketing, Business Management, or related fields.* Minimum 8 years of B2B experience in Japan, preferably in commercial vehicle sector.* Deep understanding of Japanese business culture and industry trends.* Excellent interpersonal, negotiation, and leadership skills.* Fluent in Japanese (native or business N1 level) and proficient in English and Chinese. <p>Job Offer</p> <ul style="list-style-type: none">* Competitive compensation based on sales achievements.* Access to headquarters training opportunities.* Collaboration with a diverse global team.* Exposure to cutting-edge AI-powered technology.* Mentorship and leadership coaching.* Autonomy in work with no micromanagement.* Excellent prospects for career advancement. <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Maika Sameda on +81 3 6832 8682.</p>
企業について(社風など)	A renowned high-tech company is at the forefront of commercial vehicle safety solutions, committed to creating a world with zero accidents. With a global team of passionate experts and access to cutting-edge AI technology, the company offers a dynamic environment for professionals seeking to make a difference in road safety.
勤務時間	詳しくはお問い合わせください
応募条件	<p>Bachelor's degree in Marketing, Business Management, or related fields.</p> <p>Minimum 8 years of B2B sales experience in Japan, preferably in commercial vehicle sector.</p> <p>Deep understanding of Japanese business culture and industry trends.</p> <p>Excellent interpersonal, negotiation, and leadership skills.</p> <p>Fluent in Japanese (native or business N1 level) and proficient in English and Chinese.</p>
英語能力	流暢 (TOEIC 865点以上)
日本語能力	ネイティブレベル
年 収	日本・円 1000万円 ~ 1500万円