

## 求人情報

マネージャーレベル

ポジション名	Wholesales manager at a Luxury Brand
この求人情報の取扱い会社	マイケル・ページ・インターナショナル・ジャパン株式会社/Michael Page International Japan K.K.
企業名	会社名非公開
掲載開始・更新	2024-05-02 / 2024-05-02
職 種	流通・小売/消費財/ファッション・その他
業 種	ファッション・アパレル・アクセサリ関連
勤務地	アジア 日本 東京都
仕事内容	<p>Lead and execute distribution strategies to drive brand growth in Japan, aligning with both global and local directives. Responsibilities include analysing sales performance, managing key accounts, and fostering strong partnerships.</p> <p>Description</p> <ul style="list-style-type: none"><li>* Achieve sales targets and analyse performance for growth opportunities.</li><li>* Develop and implement sell-out activation to maximise sales delivery.</li><li>* Manage distribution portfolio and key accounts for consistent sell-in growth.</li><li>* Strategize new business opportunities and sales channels to increase brand awareness</li></ul> <p>Profile</p> <ul style="list-style-type: none"><li>* 5+ years of wholesale and/or retail sales management experience.</li><li>* Strong communicator with effective leadership skills.</li><li>* Fluent Japanese with basic English (ideally verbal communication)</li></ul> <p>Job Offer</p> <ul style="list-style-type: none"><li>* Opportunity to lead brand growth strategies in a dynamic international environment.</li><li>* Competitive salary and benefits package.</li><li>* Career development and growth opportunities within the organization.</li></ul> <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Erina Ido on +813 6627 6073.</p>
企業について(社風など)	An internationally recognised brand in the fashion, watch, beauty, or related industries, dedicated to innovation and excellence. With a global mindset and a collaborative culture, this client offers a dynamic environment where employees are encouraged to bring fresh ideas to the table and drive impactful change.
英語能力	最低限のコミュニケーション(TOEIC 225-470)
日本語能力	流暢 (日本語能力試験1級又はN1)
年 収	日本・円 750万円 ~ 1000万円