

Job Detail

Entries Level

Position Title	Urgent recruitment [for American companies] Solution selling
Recruiter Company	j Career Co.,Ltd. / 株式会社 j Career
Company Name	Company name is private
Activated / Updated	2021-04-02 / 2021-04-02
Job Type	Sales/AE - Manufacturing Sales Other Job Type - New Graduate & Entry Level
Industry	Wholesale Trade/Import-Export
Location	Asia Japan Tokyo
Job Description	<p>At our main sales destinations, we will solve the problems and problems that our clients have by utilizing our extensive product lineup, and provide solution selling that provides new value.</p> <p>The number and duration of business trips varies depending on the project in charge, but there are overseas business trips once or twice a month, for about 1 to 2 weeks, and in some cases for 3 months.</p> <p>* You will be in charge of the United States.</p> <p>→ After joining the company, in order to first learn about the knowledge of commercial distribution and products handled, we ask senior employees to accompany them in sales activities, and eventually they will grow so that they can carry out sales activities independently.</p>
Company Info	[Countermeasures against second-hand smoke] No smoking indoors (Smoking rooms available, but installation conditions vary depending on work location)
Working Hours	Flextime: Core time 10: 00-16: 00 * When you are on a business trip, you will be accompanied by the customer, so the restraint time will be longer, but a separate business trip allowance will be provided.
Qualifications	<ul style="list-style-type: none"> Those who can travel overseas Those with high communication skills Those who never give up until they get results
English Level	Native Level
Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	JPY - Japanese Yen JPY 3500K Over
Salary Description	<p>Estimated monthly salary 220,000 yen to 380,000 yen + bonus</p> <ul style="list-style-type: none"> Salary increase once a year Bonus 3 times a year <p>* Including commuting expenses * Preferential treatment according to regulations, taking into consideration experience and ability.</p> <p>Complete social insurance, business trip allowance, benefit one, etc.</p>
Holiday Description	Full weekly two-day system, year-end and new year leave, paid leave, condolence leave, special leave, GW leave, summer vacation, Obon holiday, short childcare leave, prenatal and postnatal leave, etc.
Job Contract Period	Full-time employment * There is a trial period.