

## Job Detail

Staff Level

Position Title	[Actively recruiting] Work with the world's No. 1 IT company / Chrome Consulting #IT
Recruiter Company	AGENT, Inc./株式会社エージェント
Company Name	Company name is private
Activated / Updated	2024-04-04 / 2024-04-30
Job Type	IT (Other) - Product Localization IT (Other) - Presales Consulting - IT System Consulting
Industry	Internet Services/ISP (Internet Service Provider)
Location	Asia Japan Tokyo
Job Description	<p>We are urgently recruiting a certified partner consultant for the world's No. 1 IT company.</p> <p>■ Attractiveness of the position</p> <ul style="list-style-type: none"> <li>• You can work on an equal basis with the world's leading IT company (Company G) at a fairly close distance.</li> <li>• Able to use English and gain experience in management (useful)</li> <li>• Be involved in the promotion of DX in the legacy industry of ICT in Japanese education</li> <li>• Become one of the members who realize the GIGA school concept promoted by the Japanese government</li> </ul> <p>■ Role</p> <p>Chrome devices empower organizations and schools to transform workplaces, businesses and classrooms with the power of cloud computing, mobility and security. A wide range of Chrome-powered devices with different screen shapes and sizes provide solutions for educational institutions' business operations and improve teacher/student productivity. We believe Chrome devices are the best and most secure devices to access the cloud. As part of the Cloud team, Chrome Consults empowers leading educational institutions to work and operate smarter with tools like G Suite and Chrome. If your institution is interested in deploying Chrome devices and G Suite for Education, we can help troubleshoot and advise on technical challenges. You will also work with the product marketing management and engineering teams to understand industry trends and improve Google Cloud products.</p> <p>You will also be in charge of interviewing local governments and corporations about issues, identifying problems, and providing solutions.</p> <p>We also welcome those who have an understanding of local governments, the education industry, and the complex business practices of Japan.</p> <p>* Reference URL: <a href="https://edu.google.com/intl/ALL_jp/giga-school-plan/">https://edu.google.com/intl/ALL_jp/giga-school-plan/</a></p> <p>■ Business content</p> <ul style="list-style-type: none"> <li>• To promote the GIGA school concept, solve technical problems faced by educational institutions at the stage of introducing Google products (inquiry response, server / network operation and maintenance)</li> <li>- Collaborate with the team to identify and qualify business opportunities, identify key customer technical challenges/objectives, and develop strategies to overcome technical barriers.</li> </ul>
Company Info	■ Work place Shibuya * Currently, there are many telework activities. Varies depending on the situation
Working Hours	■ Working schedule: 5 days a week on weekdays 10: 00-19: 00 (time may fluctuate before and after) Holidays may be operational depending on project status
	<p>&lt;Mandatory items&gt;</p> <ul style="list-style-type: none"> <li>• Those who are interested in popularizing services produced by Google</li> <li>• Those who have experience as consultants or those who have a track record of developing new customers from proposals in sales</li> </ul> <p>&lt;Desired skills&gt;</p>

Qualifications	<ul style="list-style-type: none"> <li>• Although it is not required, those who want to try using English at work (Those who are fluent in English can actively use it)</li> <li>• Experience in SaaS product sales and IT vendor</li> <li>- Ability to bring things together in education or business implementation experience in large scale cloud or device projects.</li> <li>• Ability to quickly learn, understand, and handle new technologies, methodologies, and solutions in the cloud/IT technology field.</li> <li>• Those who have consulting experience for local governments and small and medium-sized enterprises, or have experience in proposing solutions based on it.</li> </ul> <p>*It will be a large-scale project on a nationwide level in Japan for the promotion of ICT education. If you are interested, you can have a casual interview even if you do not have a firm intention to apply.</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	JPY - Japanese Yen JPY 4500K - JPY 8000K
Salary Description	<p>* The annual income is a guide, and may change depending on the salary of the previous job and skills.</p> <p>Full transportation expenses  Complete with social insurance  Education and training  Property Accumulation Savings System</p>
Holiday Description	<p>Complete weekly two-day system  New Year holiday  paid holiday</p>
Job Contract Period	<p>Employment of contract employees (renewal every 3 months, long-term work of about 5 to 10 years for national projects) * Because it is a foreign-affiliated company, it is assumed that it will be hired on a project-by-project basis (fixed term), but depending on the actual results, indefinite employment conversion is possible.</p>
Nearest Station	Remote / Shibuya / Roppongi