

## Job Detail

Staff Level

Position Title	【Small satellite maker】 Remote Sensing Specialist 【Pre-sales】
Recruiter Company	Robot Job Japan / Global Career Agent Inc.
Company Name	Company name is private
Activated / Updated	2024-04-18 / 2024-04-18
Job Type	Electronics (Appliance/Semiconductor) - Basic Research and Development Manufacturing (Automobile/Plant Engineering/Precision Equipment) - Basic Research and Development IT (Other) - Data Analyst/Data Scientist
Industry	Manufacturing - Other
Location	Asia Japan Tokyo
Job Description	<p>A successful candidate will be involved in the sales activity to understand customer needs/challenges; analyze and extract information using satellite images and other data sources, and propose solutions and design concepts to solve customers' needs/challenges; satellite image quality control and improvement activities; support and improvement activities for our Earth-observation service operation; work with engineer and engage in POC to realize the proposed concept.</p> <ul style="list-style-type: none"> <li>- Analyze and extract information from our/external satellite images through remote sensing analysis technology</li> <li>- Bring ideas that would solve a client's issue, study its feasibility, plan and propose solution services related to the utilization of satellite images based on customer needs, and launch services in cooperation with internal and external engineers</li> <li>- After-engineering sales of solution services for satellite image utilization.</li> <li>- Involved in satellite image quality control and improvement activities in cooperation with internal engineers and coordinate activities from technical aspects.</li> </ul> <p>Involved in support and improvement activities for AxelGlobe service operation in cooperation with internal engineers and coordinate activities from technical aspects.</p> <ul style="list-style-type: none"> <li>- Gather related information and perform related tasks which can be value-adding to the project.</li> </ul>
Company Info	<p>Commercial space technology design, manufacture and solution provider</p> <p>For further job listing of Robotics, AI, IoT, New Mobility opportunities, please check <a href="http://www.gc-agent.com/robotjobjapan/">http://www.gc-agent.com/robotjobjapan/</a></p>
Qualifications	<p>【Must】</p> <ul style="list-style-type: none"> <li>- Skills, knowledge, and 2+ years of experience in image analysis and/or processing taken by satellite, airplane, or drone or any other geospatial data processed using Remote Sensing (RS) and Geographic Information System (GIS) tools.</li> <li>- Communication experience and skills to understand needs, problems, and issues that customers might not have awareness by themselves.</li> <li>- Ability to communicate in English about product technology with overseas customers and internal stakeholders.</li> <li>- Work experience to coordinate each department in the company.</li> <li>- Bachelor's degree relevant to remote sensing or either discipline of agriculture</li> </ul> <p>【Preferred】</p> <ul style="list-style-type: none"> <li>- Experience in image processing/analysis and image recognition using Python, C++, etc.</li> <li>- Experience in data-oriented product development / service construction (whether sales or engineer)</li> <li>- Knowledge of highly specialized industries (agriculture, forestry, energy, insurance, government agencies, etc.)</li> <li>- Experience in Project management</li> <li>- Experience using collaboration tools like Jira, Gitlab and Github</li> <li>- Knowledge or development experience of geospatial database system or web GIS application</li> </ul>

	- Experience of sales
English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	None
Salary	Depends on experience
Salary Description	経験及び能力に応じて面談の上、採用時に決定 社会保険完備 交通費全給
Holiday Description	完全週休2日制（土・日・祝祭日） 有給休暇 慶弔休暇
Job Contract Period	Permanent

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