

Job Detail

Staff Level

Position Title	【Small satellite maker】 Remote Sensing Specialist 【Pre-sales】
Recruiter Company	Robot Job Japan / Global Career Agent Inc.
Company Name	Company name is private
Activated / Updated	2024-04-18 / 2024-04-18
Job Type	Electronics (Appliance/Semiconductor) - Basic Research and Development Manufacturing (Automobile/Plant Engineering/Precision Equipment) - Basic Research and Development IT (Other) - Data Analyst/Data Scientist
Industry	Manufacturing - Other
Location	Asia Japan Tokyo
Job Description	<p>A successful candidate will be involved in the sales activity to understand customer needs/challenges; analyze and extract information using satellite images and other data sources, and propose solutions and design concepts to solve customers' needs/challenges; satellite image quality control and improvement activities; support and improvement activities for our Earth-observation service operation; work with engineer and engage in POC to realize the proposed concept.</p> <ul style="list-style-type: none"> - Analyze and extract information from our/external satellite images through remote sensing analysis technology - Bring ideas that would solve a client's issue, study its feasibility, plan and propose solution services related to the utilization of satellite images based on customer needs, and launch services in cooperation with internal and external engineers - After-engineering sales of solution services for satellite image utilization. - Involved in satellite image quality control and improvement activities in cooperation with internal engineers and coordinate activities from technical aspects. Involved in support and improvement activities for AxelGlobe service operation in cooperation with internal engineers and coordinate activities from technical aspects. - Gather related information and perform related tasks which can be value-adding to the project.
Company Info	<p>Commercial space technology design, manufacture and solution provider</p> <p>For further job listing of Robotics, AI, IoT, New Mobility opportunities, please check http://www.gc-agent.com/robotjobjapan/</p>
Qualifications	<p>【Must】</p> <ul style="list-style-type: none"> - Skills, knowledge, and 2+ years of experience in image analysis and/or processing taken by satellite, airplane, or drone or any other geospatial data processed using Remote Sensing (RS) and Geographic Information System (GIS) tools. - Communication experience and skills to understand needs, problems, and issues that customers might not have awareness by themselves. - Ability to communicate in English about product technology with overseas customers and internal stakeholders. - Work experience to coordinate each department in the company. - Bachelor's degree relevant to remote sensing or either discipline of agriculture <p>【Preferred】</p> <ul style="list-style-type: none"> - Experience in image processing/analysis and image recognition using Python, C++, etc. - Experience in data-oriented product development / service construction (whether sales or engineer) - Knowledge of highly specialized industries (agriculture, forestry, energy, insurance, government agencies, etc.) - Experience in Project management - Experience using collaboration tools like Jira, Gitlab and Github - Knowledge or development experience of geospatial database system or web GIS application

	- Experience of sales
English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	None
Salary	Depends on experience
Salary Description	経験及び能力に応じて面談の上、採用時に決定 社会保険完備 交通費全給
Holiday Description	完全週休2日制（土・日・祝祭日） 有給休暇 慶弔休暇
Job Contract Period	Permanent