

Job Detail

Staff Level

Position Title	[Full remote work available] Overseas business development team / Biotechnology startup / Annual salary 6-10 million yen
Recruiter Company	Job Impulse Japan K.K
Company Name	Company name is private
Activated / Updated	2024-05-31 / 2024-05-31
Job Type	Planning/Marketing/PR - Business Development/Business Management/Corporate Planning Medical/Pharmaceutical/Bio/Fabric/Food - Other
Industry	Manufacturing - Other
Location	Asia Japan Ishikawa
Job Description	<p>[Full remote work available] Overseas business development member (Europe and the US) / Biotechnology startup / Industrial revolution in material production</p> <p>~ Industrial revolution in useful material production methods through microbial fermentation using synthetic biology ~</p> <p>■ Impact on social issues: By producing useful plant-derived ingredients using microbial fermentation, we aim to build a next-generation supply chain and contribute to improving the health of humanity and the planet. Since it is possible to produce target substances in a scalable, sustainable manner at a lower cost, it has great potential to bring about a major revolution in traditional production processes using chemical synthesis and plant extraction methods, and become the next industrial revolution. [By achieving this]</p> <p>1. Alternative to chemical synthesis: Alternative to production methods derived from petroleum, which is a defunct resource</p> <p>2. Alternative to plant extraction: Fermentation method enables scalable production on a daily basis, regardless of climate or cultivation region</p> <p>■Business growth process: *Currently progressing as planned*</p> <p>A: Until 2024, establish lab-level technology for mass production/expand joint research with potential customers</p> <p>B: From 2025, launch manufacturing plant, scale business (secure sales)</p> <p>C: From 2029, demonstrate presence in global market with aim of IPO</p> <p>■Organization/What you want to leave to us:</p> <p>Operated by about 20 members, including a world-leading researcher in plant secondary metabolite production using E. coli. The business side will be CEO Hiiragizaki and members who joined mid-career. We are particularly looking forward to developing overseas customers.</p> <p>*The CEO will draw up fundraising and management strategies, so we will think about things from the same perspective, and leave it to you to focus on your strengths in business operations, mainly building an overseas customer network. Since this is a high-career position, we will fine-tune it through interviews to suit each individual's skills.</p> <p>*Overseas business trips (mainly to Europe and the US + Asia) scheduled to occur about once every two months</p> <p>Exhibitions: Plug and Play, Biotech Showcase, etc.</p> <p>■Investing companies: *Successfully raised a total of 200 million yen in June 2011</p> <ul style="list-style-type: none"> • Beyond Next Ventures (socially transformative deep tech VC; multiple investments have been successful in IPOs and M&A) • Angel Bridge (VC with experience at world-class professional firms)

	<ul style="list-style-type: none"> • Plug and Play Japan (Home country team has led Dropbox, PayPal, Guardant Health, etc. to NASDAQ listing)
Company Info	<ul style="list-style-type: none"> • Microbial fermentation production and sales of rare plant ingredients using synthetic biology • Strain construction services through genetic engineering and metabolic pathway design <p>■Business image: Product development that contributes to health promotion is possible, from existing pharmaceutical, cosmetic, and health food ingredients to herbal ingredients that were difficult to isolate and purify.</p>
Working Hours	<p>9:00-18:00 (prescribed working hours: 8 hours 0 minutes) Break time: 60 minutes Overtime work: Yes <Other working hours notes> Overtime work: Yes (average 20-40 hours per month)</p>
Qualifications	<p>(Required)</p> <ul style="list-style-type: none"> • English skills (native level, as we are considering market development in Europe and the US) • Business development experience • Master's or PHD in the bio field <p>(Preferred)</p> <ul style="list-style-type: none"> • Skills to achieve customer networking • Background in the bio or pharmaceutical field
English Level	Native Level
Japanese Level	Fluent(JLPT Level 1 or N1)
Chinese Level	None
Salary	JPY - Japanese Yen JPY 6000K - JPY 10000K
Salary Description	<p>Annual salary: 6 million to 10 million yen <Salary supplement></p> <p>Payment in 14 installments/Bonus (2 months)</p> <p>*Stock options can be flexibly negotiated</p> <p>Commuting allowance, health insurance, welfare pension insurance, employment insurance, workers' compensation insurance</p>
Holiday Description	<p>Five-Day Workweek Summer Holidays Winter Holidays Paid Holidays</p>
Job Contract Period	Full-time employee <Trial period> 3 months There is a 3-month trial period. There will be no change in treatment or salary during that time.
Nearest Station	<p>Nonoichi City, Ishikawa Prefecture (Full remote work possible) Business trips to research base (Ishikawa) possible Currently, the business side works remotely, with plans to have a Tokyo base in the future.</p>