

Job Detail

Entries Level

Position Title	Merchandiser - Luxury Fashion
Recruiter Company	Michael Page International Japan K.K./マイケル・ページ・インターナショナル・ジャパン株式会社
Company Name	Company name is private
Activated / Updated	2024-05-03 / 2024-05-03
Job Type	Logistics/Retail/Consumer/Fashion - Buyer/Merchandiser
Industry	Fashion/Apparel/Accessory
Location	Asia Japan Tokyo
Job Description	<p>* Lead and manage sales performance across more than 50 retail stores, ensuring achievement of sales targets and implementing sales strategies.</p> <p>* Responsibilities include allocation, distribution planning, sales analysis, product training, competitor research, event planning, and buying support.</p> <p>Description</p> <p>* Review daily sales of all stores to meet sales targets and budget.</p> <p>* Develop and implement distribution plans based on merchandising strategy.</p> <p>* Conduct weekly sales analysis, product training, and competitor research.</p> <p>* Plan and execute events and pop-up activities.</p> <p>* Provide buying support and maintain strong communication with headquarters.</p> <p>Profile</p> <p>* Experience in merchandising or related roles.</p> <p>* Proficiency in retail business, especially in luxury or brand contexts.</p> <p>* Experience in leading retail stores and developing personalized retail strategies.</p> <p>* Strong numerical skills, interpersonal communication, and team player mentality.</p> <p>* Fluent in both English and Japanese with experience working in multinational environments.</p> <p>Job Offer</p> <p>* Opportunity to work with a renowned luxury brand with a global presence.</p> <p>* Work environment that encourages innovation and entrepreneurship.</p> <p>* Hands-on management style and clear career growth path within the organization.</p> <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Minh Tran on +813 6832 8947.</p>
Company Info	<p>* A luxury brand with a global presence, known for craftsmanship and quality in luggage, handbags, and accessories.</p> <p>* Embraces creativity and luxury, catering to women seeking style and practicality in their daily lives.</p> <p>* Offers an entrepreneurial work environment focused on growth and innovation.</p>
English Level	Fluent (TOEIC 865-)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	Depends on experience