

Job Detail

Staff Level

Position Title	Business Development Sales - Leading Optics Company
Recruiter Company	Michael Page International Japan K.K./マイケル・ページ・インターナショナル・ジャパン株式会社
Company Name	Company name is private
Activated / Updated	2024-05-01 / 2024-05-01
Job Type	Sales/AE - Manufacturing Sales
Industry	Electronics, Components, and Semiconductor Manufacturing
Location	Asia Japan Osaka
Job Description	<p>Sales job opportunity in a leading high-end technology instrument company.</p> <p>Job content focuses on business development.</p> <p>Description</p> <ul style="list-style-type: none">* Spearheading the sales of optical products to key accounts within a specific industry.* Driving market expansion through targeted business development initiatives.* Collaborating closely with the Country Manager to devise and execute sales strategies.* Facilitating seamless communication and information exchange with the headquarters in England <p>Profile</p> <ul style="list-style-type: none">* Proven sales experience within the Japanese market.* Experience with industrial optics products is advantageous.* Proficient in English to collaborate effectively with the Head Quarters.* Ability to undertake business trips both domestically and internationally. <p>Job Offer</p> <ul style="list-style-type: none">* Complete flexibility in working hours to accommodate varying needs.* Experience in an international work setting.* Proficient in handling high-end technology products. <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Duong Thu at +81 3 6832 8679.</p>
Company Info	My client is a leading global high-end technology company, boasting over 50 years of industry experience. Headquartered in England, they have established a strong market presence in more than 15 countries worldwide. Their well-established office in Japan has enjoyed stability in the market, and they are now seeking to expand their team in alignment with the market's development.
English Level	Fluent (TOEIC 865-)
Japanese Level	Native Level
Salary	Depends on experience