

Job Detail

Senior Level

Position Title	[India] New market development and business development manager (major listed company/partial remote work possible) Tokyo
Recruiter Company	With World Corp.
Company Name	Company name is private
Activated / Updated	2024-05-01 / 2024-05-01
Job Type	Executive - Country Manager Planning/Marketing/PR - Business Development/Business Management/Corporate Planning Sales/AE - Foreign Trade Sales
Industry	Education/School
Location	Asia Japan Tokyo Asia India
Job Description	<p>Work will be related to strategy planning, partner search, and implementation (commercialization) in the Indian market.</p> <ul style="list-style-type: none"> - Strategy planning for our education business mainly in India, search for local business partners, strategy implementation and commercialization. - You will be responsible for new business development and market development. - Strategy planning for India and other parts of South Asia. <p>*Any areas where job content may change in the future will be discussed during the interview.</p>
Company Info	<p>Since our founding, we have been based on the strong belief that "the only way to rebuild after the war is through education," and have expanded our publishing business to cover a wide range of fields, including culture, hobbies, and practical matters, with magazines and books based on education as the foundation. Currently, we are not limited to publishing, but also operate a cram school to support children's learning, produce and sell teaching materials and tools for kindergartens, nursery schools, and schools, and operate nursery schools, elderly housing, nursing care services, and other medical and welfare fields.</p> <p>■Business content:</p> <ul style="list-style-type: none"> • Classroom and cram school business • Publishing content business • Kindergarten and school business • Medical and welfare field • Other service support business <p>■Passive smoking measures: Smoking is prohibited on the premises</p>
Working Hours	<p>Flextime system (core time: 11:00-15:00) Standard working hours per day: 7 hours [Break time] 60 minutes [Whether or not overtime work is available] Yes</p>
Qualifications	<p><Required></p> <ul style="list-style-type: none"> - Japanese language ability: Near-native level (N1 level) - English: Near-native level (TOEIC: 850 points or above is recommended) - Hindi: Native level or experience working in India - Experience in strategy planning or business development related to new business - Corporate sales experience - Able to travel to India about once a month <p><Welcome></p>

	<ul style="list-style-type: none"> - Experience working overseas (especially in India) - Experience working in the education industry - Experience starting a business, regardless of industry <p><Recruitment process></p> <p>Document screening → 2-3 interviews → Offer</p> <p>*Online selection consultation available</p>
English Level	Fluent (TOEIC 865-)
Japanese Level	Fluent(JLPT Level 1 or N1)
Other Language1	Hindi(Fluent)
Salary	JPY - Japanese Yen JPY 5000K - JPY 8000K
Salary Description	<p>■Salary:</p> <p>*Depending on your experience, we may offer you more than you expected. Monthly salary: 350,000 to 550,000 yen</p> <p>*Monthly salary includes overtime</p> <p>Bonus: Yes (twice a year: depending on performance)</p> <p>Salary increase: Yes (once a year)</p> <p>Commuting expenses: Yes (up to 100,000 yen/month)</p> <p>■Employee benefits:</p> <ul style="list-style-type: none"> • Social insurance (health insurance, employee pension insurance, workers' compensation insurance, employment insurance) • Employee savings plan, group employee stock ownership plan • Childcare leave plan, nursing care leave plan • Long service award system, condolence money/sympathy money system • Cafeteria system
Holiday Description	<ul style="list-style-type: none"> • 2 days off per week (Saturday and Sunday) • National holidays, summer vacation (5 days), New Year's holidays (12/29-1/4) • Annual paid leave • Work-life balance leave • Condolence leave • Refreshment leave (20 years and 30 years of service) • Marriage leave, maternity leave, nursing leave, and other special leave
Job Contract Period	Full-time employment