

## Job Detail

Staff Level

Position Title	Salesforce Engineer   Listed Company /English environment / Hybrid Work
Recruiter Company	G Talent/Bizmates, Inc.
Company Name	Company name is private
Activated / Updated	2024-04-24 / 2024-04-25
Job Type	IT (Other) - Other IT (Other) - Sales Engineer
Industry	
Location	Asia Japan Tokyo
Job Description	<p><b>【About the Business】</b>  ~In-house development and provision of various IT services, including "HENNGE One," a security SaaS service with the No. 1 market share in Japan~</p> <p>The company's management philosophy is to "change the world by liberating technology.  While IT technology continues to develop at an astonishing pace, it is often not fully utilized in business environments with complex structures.  The company aims to be the piece that bridges the gap between the ideals of technology in business and the benefits of technology for everyone, helping to advance the world.</p> <p>In this environment, HENNGE One, announced in 2011, is currently being used by many listed companies in Japan as a security SaaS to "accelerate the SaaS shift to enterprise SaaS.</p> <p>In recent years, the introduction of SaaS and cloud services has become essential for companies.  "HENNGE One" continues to provide various functions as a security all-in-one service for the SaaS era so that everyone can take on the challenge of new ways of working with peace of mind.</p> <p><b>【Job】</b>  In addition to internal negotiation management (contract management, systemization of HENNGE One tenant construction) and sales activity support, it is expected that the need to utilize Salesforce.com will further expand in the Customer Success Department and other departments in the future. In this circumstance, the company is looking for a colleague who can work together to realize the internal business needs on Salesforce.com in an agile and efficient manner.</p> <p>In addition to supporting internal users, the company uses Salesforce to perform a variety of tasks, including negotiation and contract management for the sales department, tenant management for the operations department, and customer management for the customer success department. As the company's business expands, the need for Salesforce utilization is expected to grow, and plans are underway to expand it not only for internal use but also as a customer portal for end users. The company is looking for team members who will work together to design, develop, and operate these business infrastructures.</p> <p><b>Your Role &amp; Responsibilities</b>  Communicate and define requirements with business stakeholders  Study and design the optimal implementation method on the company's SFDC platform  Liaison with implementers and review of various aspects  Various implementations including standard functions and source code development  Data maintenance and visualization using reports/dashboards  Respond to inquiries from internal users  Depending on your experience, you may be responsible for all or part of the above tasks.</p> <p><b>【About the Department】</b>  There are 10 members in total and 3 members of Salesforce team. Individual autonomy is respected, and each person has a lot of latitude to make their own</p>

	<p>ideas come true.</p> <p>In addition to the Salesforce team, the department has a data engineering team and a data analysis team, so we focus on activities to seek new outputs in cooperation with each team.</p> <p>Moreover, they also strive to create an office space that is easy for each employee to work in and productive.</p>
Company Info	<p>The company's concept of "liberating technology" means to change the world by delivering our unique and leading-edge technologies to a wide range of customers.</p> <p>Currently, they are developing their cloud security service as their main business.</p> <p>Cloud services are powerful tools that can change the way people work, but on the other hand, there are concerns about security risks. Therefore, they provide services to raise the level of security so that people can use cloud services with peace of mind.</p> <p>In the future, they will continue to develop new services in fields such as IoT, where consumerization is expected to advance.</p>
Working Hours	<p>10:00~19:00 *Flextime System</p>
Qualifications	<p><b>【Required】</b> Experience in customized development using Apex or Java (2+ years) Experience or knowledge in building and operating various RDBs Business level English skills (TOEIC score of 700 or above as a guide)</p> <p><b>【Preferred】</b> Experience consulting, negotiating or defining requirements with business stakeholders Experience with any of the following Experience implementing using Salesforce.com standard features Experience with Lightning Components development or front-end development using HTML/CSS/JavaScript Experience designing access control models in Salesforce.com Experience in development/design/operation of mission-critical systems and business systems Experience in development/design/operation of API integration between Salesforce and other systems</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	JPY - Japanese Yen JPY 7000K - JPY 12000K
Salary Description	<p>Social Insurance Commuting/ Transportation Allowance Employee Share Holding System Training/Self Development Allowance English Allowance Bilingual Allowance</p>
Holiday Description	<p>Five-Day Workweek Summer Holidays Paid Holidays Congratulatory or Condolence Leave Child-care Leave New Year Holiday</p>
Job Contract Period	Fulltime