

Job Detail

Manager Level

Position Title	[Nihonbashi] Overseas Sales ◆ New business for a Japanese-Chinese trading company / Approximately 30 years of experience
Company Name	APOLLO TRADING CORPORATION
Activated / Updated	2024-05-10 / 2024-05-10
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Wholesale/Distribution/FMCG Sales Sales/AE - Corporate Sales
Industry	Wholesale Trade/Import-Export
Location	Asia Japan Tokyo
Job Description	<p>◇◆About 30 years of experience as a Japan-China trading company / Working hours 7.5 hours / Experienced candidates welcome / Proposals and manufacturing that are close to the customer ◆◇</p> <p>Job description</p> <p>You will be involved in sales of high-performance materials to the Chinese market at a Japan-China trading company. We will propose various communication-related products such as mobile/PC devices, functional materials for automobiles, and multi-core connector parts for optical communication to existing customers.</p> <p>[Specifics] *Basic work will be done within Japan (business trips to China are allowed) ◆Confirm and discover needs for existing customers in the Chinese market (manufacturers, manufacturing companies, etc.) ◆Propose the best products and leave the ordering to delivery to you. ★Actively support career advancement! Of course, we will promote salary increases and promotions, but in the future, you can also advance your career as a resident employee of a subsidiary (China) or a local corporation executive! Those who want to be active in the international market are very welcome!</p> <p>■Work environment</p> <p>Working hours are 7.5 hours, and overtime is about 20 hours per month.</p>
Company Info	<p>■About our company</p> <p>Since our founding in 1995, as a Japan-China trading company, we have accumulated a wealth of knowledge and experience in developing local markets, selecting sales and purchasing destinations, collecting and disseminating information, concluding contracts, implementing optimal logistics, collecting payments, and more.</p> <p>We are engaged in three business areas: the filter business, the high-performance materials business, and health and beauty. This time, you will be involved in the filter business and the high-performance materials business.</p>
Working Hours	09:30-18:00 (prescribed working hours: 7 hours 30 minutes)
Qualifications	<p>■Requirements</p> <p>-Business level Chinese (Mandarin)</p> <p>-Over 2 years of overseas sales experience</p> <p><Language supplement></p> <p>Chinese proficiency sufficient for practical use.</p> <p>No educational background requirements</p>
Japanese Level	Native Level
Chinese Level	Business Conversation Level
Salary	JPY - Japanese Yen JPY 6000K - JPY 12000K
	[Type] Annual salary system

Salary Description	<p>[Notes] Annual salary: ¥6,000,000-¥12,000,000 Basic salary: ¥416,667-¥834,437 Fixed overtime pay: ¥83,333-¥165,563/month</p> <p>[Various allowances] Commuting allowance (paid according to company regulations), overtime allowance (fixed overtime pay system, excess paid separately)</p>
Holiday Description	<p>[Holidays] 123 days (Breakdown) 2 days off per week, Saturday, Sunday, public holidays Other (Year-end and New Year holidays) [Paid holidays] Available (10-20 days) [Retirement benefits] Available [Social insurance] Health insurance, Employee pension insurance, Employment insurance, Workmen's accident insurance [Dormitories/company housing] Available [Other systems] Retirement benefits system, reemployment system available (retirement age 60, up to 65)</p>
Job Contract Period	<p>[Full-time employee] Trial period: Yes [Period] 6 months [Notes] No change</p>
Nearest Station	<p>[Place of work] Apollo Tower Nihonbashi</p> <p>[Location] 1-8-16 Nihonbashi Honcho, Chuo-ku, Tokyo [Nearest station] 3-minute walk from Mitsukoshimae Station on the Tokyo Metro Hanzomon Line, 5-minute walk from Ningyocho Station on the Tokyo Metro Hibiya Line</p>