

Job Detail

Manager Level

Position Title	[Nihonbashi] Overseas Sales ◆ New business for a Japanese-Chinese trading company / Approximately 30 years of experience
Company Name	APOLLO TRADING CORPORATION
Activated / Updated	2024-05-10 / 2024-05-10
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Wholesale/Distribution/FMCG Sales Sales/AE - Corporate Sales
Industry	Wholesale Trade/Import-Export
Location	Asia Japan Tokyo
Job Description	<p>◇◆About 30 years of experience as a Japan-China trading company / Working hours 7.5 hours / Experienced candidates welcome / Proposals and manufacturing that are close to the customer ◆◇</p> <p>Job description You will be involved in sales of high-performance materials to the Chinese market at a Japan-China trading company. We will propose various communication-related products such as mobile/PC devices, functional materials for automobiles, and multi-core connector parts for optical communication to existing customers.</p> <p>[Specifics] *Basic work will be done within Japan (business trips to China are allowed) ◆Confirm and discover needs for existing customers in the Chinese market (manufacturers, manufacturing companies, etc.) ◆Propose the best products and leave the ordering to delivery to you. ★Actively support career advancement! Of course, we will promote salary increases and promotions, but in the future, you can also advance your career as a resident employee of a subsidiary (China) or a local corporation executive! Those who want to be active in the international market are very welcome!</p> <p>■Work environment Working hours are 7.5 hours, and overtime is about 20 hours per month.</p>
Company Info	<p>■About our company Since our founding in 1995, as a Japan-China trading company, we have accumulated a wealth of knowledge and experience in developing local markets, selecting sales and purchasing destinations, collecting and disseminating information, concluding contracts, implementing optimal logistics, collecting payments, and more. We are engaged in three business areas: the filter business, the high-performance materials business, and health and beauty. This time, you will be involved in the filter business and the high-performance materials business.</p>
Working Hours	09:30-18:00 (prescribed working hours: 7 hours 30 minutes)
Qualifications	<p>■Requirements</p> <ul style="list-style-type: none"> -Business level Chinese (Mandarin) -Over 2 years of overseas sales experience <p><Language supplement> Chinese proficiency sufficient for practical use.</p> <p>No educational background requirements</p>
Japanese Level	Native Level
Chinese Level	Business Conversation Level
Salary	JPY - Japanese Yen JPY 6000K - JPY 12000K
	[Type] Annual salary system

Salary Description	<p>[Notes] Annual salary: ¥6,000,000-¥12,000,000 Basic salary: ¥416,667-¥834,437 Fixed overtime pay: ¥83,333-¥165,563/month</p> <p>[Various allowances] Commuting allowance (paid according to company regulations), overtime allowance (fixed overtime pay system, excess paid separately)</p>
Holiday Description	<p>[Holidays] 123 days (Breakdown) 2 days off per week, Saturday, Sunday, public holidays Other (Year-end and New Year holidays)</p> <p>[Paid holidays] Available (10-20 days)</p> <p>[Retirement benefits] Available</p> <p>[Social insurance] Health insurance, Employee pension insurance, Employment insurance, Workmen's accident insurance</p> <p>[Dormitories/company housing] Available</p> <p>[Other systems] Retirement benefits system, reemployment system available (retirement age 60, up to 65)</p>
Job Contract Period	<p>[Full-time employee] Trial period: Yes [Period] 6 months [Notes] No change</p>
Nearest Station	<p>[Place of work] Apollo Tower Nihonbashi</p> <p>[Location] 1-8-16 Nihonbashi Honcho, Chuo-ku, Tokyo</p> <p>[Nearest station] 3-minute walk from Mitsukoshimae Station on the Tokyo Metro Hanzomon Line, 5-minute walk from Ningyocho Station on the Tokyo Metro Hibiya Line</p>