

## Job Detail

Manager Level

Position Title	Manager, Sales Force Effectiveness (SFE)
Recruiter Company	Michael Page International Japan K.K./マイケル・ページ・インターナショナル・ジャパン株式会社
Company Name	Company name is private
Activated / Updated	2024-04-19 / 2024-04-19
Job Type	Planning/Marketing/PR - Sales Planning
Industry	Medical devices
Location	Asia Japan Tokyo
Job Description	<p>Drive Sales Force Effectiveness (SFE) initiatives to support the implementation of business plans for assigned business unit, while analyzing key performance indicators to optimize field activities and enhance market presence.</p> <p>Description</p> <ul style="list-style-type: none"> <li>* Partner with sales organization to promote transcatheter aortic valve therapy and support business plan execution with SFE.</li> <li>* Establish, collect, and analyze KPIs, providing insights to drive informed decision-making and enhance sales structures.</li> <li>* Plan and manage contract MR to optimize field activities, utilizing data-driven insights for strategic planning and execution.</li> </ul> <p>Profile</p> <ul style="list-style-type: none"> <li>* Bachelor's degree or equivalent experience in related field.</li> <li>* 3+ years of sales planning and/or marketing experience, preferably in the medical device/pharmaceutical industry.</li> <li>* Strong proficiency in MS Office, exceptional interpersonal and communication skills, and ability to analyze and interpret complex data.</li> </ul> <p>Job Offer</p> <ul style="list-style-type: none"> <li>* Competitive salary and benefits package.</li> <li>* Opportunities for professional growth and development in a global organization.</li> <li>* Chance to make a significant impact in advancing cardiovascular care.</li> </ul> <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sara Loh on +813 6832 8915.</p>
Company Info	Our client is a renowned medical technology company dedicated to developing innovative solutions for cardiovascular diseases, with a commitment to improving patient outcomes globally.
English Level	Minimum Communication Level (TOEIC 225-470)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 1000K - JPY 1200K