

Job Detail

Manager Level

Position Title	OEM Business Manager (suggestion)
Company Name	Mobileye Japan Ltd.
Activated / Updated	2024-05-09 / 2024-05-17
Job Type	Planning/Marketing/PR - Business Development/Business Management/Corporate Planning Executive - Manager (Sales/Marketing) Manufacturing (Automobile/Plant Engineering/Precision Equipment) - Project/Production Manager
Industry	Automotive and Parts Manufacturing
Location	Asia Japan Tokyo
Job Description	<p><Responsibilities></p> <ul style="list-style-type: none"> ◇Business Development, Relationship Management, Strategy, etc in the area of Level2+ ~ Level3 autonomous driving system by proposing ME's Super Vision and Chauffer system. ◇Interact daily-weekly with our clients as a key representative of Mobileye Japan and assist them with any matters relating to products and service. ◇Communicate continually with Mobileye's Japanese resident engineers as well as engineers in Israel, sales members and other managers globally to stay abreast of product improvements, new products and/or other matters. ◇Manage existing projects and launch new initiatives based on collaboration between the MEJP CEO and needs of the clients.
Company Info	<p><Key points about Mobileye></p> <ul style="list-style-type: none"> ◇Mobileye develops the vision-safety technology and solutions (e.g. a line of proprietary computer vision chips called EyeQ and a range software products) for the automotive industries. ◇Mobileye is a leading supplier of software that enables Advanced Driver Assist Systems (ADAS) and works with over 25 major global automaker partners. ◇Beyond ADAS, our technology has rapidly evolved to also support the 3 pillars of Autonomous Driving (Sensing, Mapping and Driving Policy). ◇Mobileye's vision safety technology is deployed in over 45 million vehicles and growing. ◇Mobileye is also becoming a complete mobility provider where we not only provide the SDS/SDV (self-driving system/vehicle) but also services known as MaaS/robotaxi.
Working Hours	<p>9:00-18:00 ~ 11:00-20:00</p> <p>*8 hours of actual work time</p> <p>Since there will be communication with the head office (Israel), flexible responses are required.</p>
Qualifications	<p>Candidates should be:</p> <ul style="list-style-type: none"> ◇Liked by clients very much. ◇Excited about safety system and autonomous driving and passionate to be successful. ◇Hands-on and a problem-solver, willing to jump directly into existing projects and facilitate between customers and Israel HQ teams (Sales team and Engineering team). ◇Entrepreneurial and motivated to find solutions and help drive Mobileye's business forward. ◇Excellent communicator able to interact with varying levels of management. ◇Native in spoken and written Japanese and Business level English(TOEIC 900 or above preferred). ◇Nice to have experience of working in this business area.
English Level	Fluent (TOEIC 865-)
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 17000K - JPY 20000K

Salary Description	Annual salary system: Annual salary varies depending on experience *17-21 million yen + RSU (10-15%)
Holiday Description	As per the calendar Saturdays, Sundays, holidays, summer vacation, winter vacation, Golden Week Long vacations are longer than average. (e.g. 10 days summer vacation, 10 days winter vacation, etc.)
Job Contract Period	Full-time employment *Term of employment: 6 months
Nearest Station	7 minutes walk from Shinbashi Station, 4 minutes walk from Shiodome Station

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