

Job Detail

Staff Level

Position Title	[A must-see for wine lovers] Imported wine sales (Tokyo) / Long-established wine trading company★
Recruiter Company	Pasona Inc. Global department / 株式会社パソナ グローバル事業本部
Company Name	Company name is private
Activated / Updated	2024-04-23 / 2024-04-26
Job Type	Sales/AE - Other Sales/AE - Private Sales
Industry	Wholesale Trade/Import-Export
Location	Asia Japan Tokyo
Job Description	<p>[Job Description] Our company imports carefully selected wines from 22 countries around the world, and you will be responsible for planning and proposing sales to department stores, liquor stores, and restaurants. In addition to selling wine, you will also propose sales floor layouts, sales promotion methods, and restaurant menus.</p> <p>[Specifically] - Understanding customer situations/Providing information on popular products/Shelf allocation plans - Timely sales promotion proposals/Planning and selling wine and local sake, including creating sales floors, etc. - Building relationships with clients</p> <p>[Attractiveness of the position] ◎ Comprehensive support for studying wine. Full support for wine school (for those who have not yet obtained sommelier certification), in-house wine courses, tasting courses, producer seminars, sommelier exam preparation courses, etc. ◎ 123 days of annual leave (excluding Saturdays, Sundays, and holidays), and the ability to purchase wine at employee prices, among other benefits. ◎ We handle wines from 22 countries and about 3,000 types, the widest range in the industry. You can think of the wine that suits each customer and propose it while actually tasting it, so you can use your knowledge and passion for the product directly in your work.</p> <p>[Education/Training] After joining the company, you will acquire basic knowledge of wine. We hold study sessions and seminars frequently, and also provide monthly tasting opportunities to improve knowledge throughout the company. There is a culture in which senior wine professionals in the company teach their juniors.</p> <p>[Organizational Structure] The Tokyo Sales Headquarters has about 30 to 40 members, and teams of about 5 people are formed. After joining the company, you will accompany senior members of the same team to learn, then you will take over and be in charge of customers. Many employees join the company mid-career, and those who come from other industries are active in the company, making use of their experience in their previous jobs. Many employees are very interested in food, and information is shared actively.</p> <p>[Characteristics] The company's wines are still being delivered to dining tables all over Japan today at liquor stores, restaurants, etc. nationwide. Not only on special occasions, but even on everyday occasions, wine can brighten up the place, bring smiles, and make the dining table more fulfilling. We can convey the charm of wine to more people.</p> <p>[Employee Benefits] You can purchase wine at employee prices. We also provide a fixed amount of subsidy to support individual growth.</p>
Company Info	★Top class in Japan in number of countries handling wine★◆A long-established alcohol trading company established over 100 years ago◆

	[Measures against passive smoking] No smoking indoors
Working Hours	09:00 - 17:30
Qualifications	<p>[Required qualifications]</p> <ul style="list-style-type: none"> • Corporate sales experience <p>*Even if you don't have experience, you should have a passion for wine/experience that can be utilized at the company (please state your motivation for applying)</p> <ul style="list-style-type: none"> • Regular driver's license (automatic transmission acceptable) <p>[Preferred qualifications]</p> <ul style="list-style-type: none"> • Sales experience at a beverage/food manufacturer or wholesale/import trading company
English Level	None
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 4000K - JPY 5500K
Salary Description	<p>[Insurance] Full social insurance coverage</p> <p>Health insurance, employee pension insurance, employment insurance, industrial accident insurance, personal injury insurance, life insurance</p> <p>[Various allowances]</p> <p>Commuting allowance (full payment), housing allowance (conditional payment, such as being single), family allowance (spouse (if dependent) and child (per person under 18 years old)), dormitory and company housing (rent partially paid by eligible individuals within a set range), overtime allowance, retirement allowance system</p> <p>[Education system and qualification subsidy]</p> <p>■Training by rank ■Skills and knowledge (in-house wine classes, tasting classes, producer seminars)</p> <p>[Employee benefits]</p> <p>Corporate pension / Club (futsal, golf, marathon) / Company trips / Employee discounts (you can purchase wine at employee prices) / Employee benefits club</p>
Holiday Description	<p>[Number of holidays per year]</p> <p>123</p> <p>[Holidays] Two days off per week (Saturday and Sunday) Saturdays, Sundays, holidays, summer, year-end and New Year holidays, maternity and childcare leave (taken), annual paid leave (10-20 days (minimum number of days granted after 6 months of employment)), refreshment leave system available *Holidays and leave format depends on company calendar</p>
Job Contract Period	Full-time employee 6 month trial period
Nearest Station	Akasaka Mitsuke (Ginza Line/Marunouchi Line (Ikebukuro-Ogikubo))