

Job Detail

Executive Level

Position Title	M&A Business Office/Climate Tech Company/Domestic and international M&A
Recruiter Company	Pasona Inc. Global department／株式会社パソナ グローバル事業本部
Company Name	Asuene Co., Ltd.
Activated / Updated	2024-04-23 / 2024-05-20
Job Type	Executive - Other Consulting - Other
Industry	Internet Services/ISP (Internet Service Provider)
Location	Asia Japan Tokyo
Job Description	<p>This is an important position that supports the realization of management strategies through domestic and international M&A.</p> <p>Since there is a lot of communication with management, you can actively participate in management issues and dynamically experience speedy management decisions.</p> <p>[Specific duties]</p> <ul style="list-style-type: none"> - Identifying cases (market/business analysis, capital/business alliance proposals) - Execution work (structuring, due diligence, variations, documentation) - Creating mechanisms for process/investment decision-making, KPI management/improvement - PMI (formulation/promotion of policies/plans, realization of synergies, secondment to investment destinations, etc.) <p>Desired personality</p> <ul style="list-style-type: none"> - Someone who can empathize with Asuene's mission, vision, and values - Someone who can act autonomously and eagerly absorb and output new knowledge and matters - Someone with experience of being strongly committed to achieving goals
Company Info	<p>★We are moving forward to become Asia's No. 1 Climate Tech company! 99% repeat customer rate★Our own cloud service "Aszero" is essential for companies to reduce CO2 emissions★</p> <p>★We plan to expand our overseas business development to markets in Southeast Asia and other areas in the future★We currently have branches in Singapore and the United States★</p> <p>[Measures against passive smoking] No smoking indoors</p>
Working Hours	09:00 - 18:00
Qualifications	<p>[Required requirements] *Those who meet any of the following requirements</p> <ul style="list-style-type: none"> ■Practical experience in business development, M&A, etc. at a general trading company (approximately 3 years or more) ■Work experience in an investment bank/financial institution/PE fund/strategic consulting firm/M&A intermediary (approximately 3 years or more) ■Practical experience in corporate planning/business development, M&A, etc. at a business company (approximately 3 years or more) <p>[Preferred requirements]</p> <ul style="list-style-type: none"> ■Practical experience in M&A in general (planning and execution of M&A strategy, sourcing, valuation, execution, PMI) ■Business-level English skills
English Level	Business Conversation Level (TOEIC 735-860)

Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 8000K - JPY 12000K
Salary Description	<p>[Insurance] Health insurance, Employee's pension insurance, Employment insurance</p> <p>[Various allowances] Commuting allowance: Full transportation and business trip expenses covered, Gym allowance: Up to 10,000 yen/month Book allowance: Up to 10,000 yen/month, Housework and childcare allowance: Up to 10,000 yen/month Breakfast allowance: 400 yen/day (some conditions apply), Walking commuting allowance: Up to 30,000 yen/month (some conditions apply)</p> <p>[Employee benefits] Happy Hour every month/Free drinks/Dress code</p>
Holiday Description	<p>[Holidays] Two days off per week (Saturday and Sunday)</p>
Job Contract Period	Full-time employee Probationary period: 6 months in principle
Nearest Station	Toranomon (Ginza Line): 4 minutes walk