

Job Detail

Manager Level

Position Title	[Domestic sales *For department stores] Original brand using honey
Recruiter Company	Pasona Inc. Global department／株式会社パソナ グローバル事業本部
Company Name	HACCI's JAPAN LLC
Activated / Updated	2024-04-23 / 2024-05-10
Job Type	Planning/Marketing/PR - Sales Planning Logistics/Retail/Consumer/Fashion - Shop Management/Supervisor General Affairs/HR/Legal - Trainer (Education/Training)
Industry	Perfumery/Cosmetic
Location	Asia Japan Tokyo
Job Description	<p>You will be in charge of sales planning for food and cosmetics stores (direct stores) in department stores nationwide at HACCI, an original brand that handles skincare and other beauty products using honey.</p> <p>[Specifics]</p> <ul style="list-style-type: none">- Planning sales budgets and strategies and implementing execution plans- Number management- Maintenance and management of store operations- Planning and production of sales promotion and tools (in cooperation with the design production department)- Planning, negotiations and management of events- Sales planning and HR-related reporting to department store personnel- Support for store staff- Planning and management of training and development (in cooperation with the HR department) <p>[Organizational structure] Sales department: 3 people</p>
Company Info	<p>★HACCI sells skincare and haircare products that focus on the beauty benefits of natural honey, as well as sweets made with honey.</p> <p>★Business is going well, and they also have physical stores overseas.</p> <p>[Measures against passive smoking] Smoking is prohibited indoors.</p>
Working Hours	10:00 - 19:00
Qualifications	<p><Requirements></p> <ul style="list-style-type: none">- Some sales experience- Able to communicate with stores- Experience in planning sales strategies and managing budgets- Quick on your feet <p><Preferred></p> <ul style="list-style-type: none">- Sales experience in the cosmetics industry- Experience planning and implementing training for sales staff- Experience in sales promotion planning

English Level	None
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 4000K - JPY 8000K
Salary Description	<p>[Insurance] Full social insurance coverage</p> <p>Health insurance, welfare pension, employment insurance, industrial accident insurance</p> <p>[Various allowances]</p> <p>Commuting allowance (up to a monthly limit of 30,000 yen)</p>
Holiday Description	<p>[Number of holidays per year] 127</p> <p>[Holidays] Two days off per week (Saturday and Sunday) Saturdays, Sundays, holidays, summer holidays, New Year's holidays, special holidays Paid holidays: 10 days after joining the company, up to a maximum of 20 days</p>
Job Contract Period	Full-time employee 3 month trial period
Nearest Station	Omotesando (Ginza Line/Chiyoda Line/Hanzomon Line): 5 minutes walk