

Job Detail

Senior Level

Position Title	Regional Sales Manager - PPE Shoes Company
Recruiter Company	Michael Page International Japan K.K./マイケル・ページ・インターナショナル・ジャパン株式会社
Company Name	Company name is private
Activated / Updated	2024-05-02 / 2024-05-02
Job Type	Sales/AE - Wholesale/Distribution/FMCG Sales
Industry	Clothing and Textile Manufacturing
Location	Asia Japan Tokyo
Job Description	<p>The role of Regional Sales Manager of Japan is looking for someone who will lead and managing Japan business by building the strong relationships and achieving the targets by collaborating and coordinating with the distributors.</p> <p>Description</p> <ul style="list-style-type: none">* Enhancing the sales performance of PPE products within the Japanese market* Expanding the network of retailers and distributors* Engaging in extensive travel to meet with clients and prospects across different regions* Compiling and assessing sales data to identify trends and opportunities* Achieving predetermined sales targets set by the Sales Director* Participating in local exhibitions and events to showcase products and build industry connections <p>Profile</p> <ul style="list-style-type: none">* Bachelor's degree or higher education level* Minimum of 5 years of sales experience in the PPE (Personal Protective Equipment) industry such as shoes, footwear, gloves, etc.* Proficient in the local language, with excellent written and verbal communication skills* Fluent in English, with strong writing and speaking abilities* Demonstrated proficiency in communication and delivering presentations <p>Job Offer</p> <ul style="list-style-type: none">* International exposure as you will working directly with overseas* Full-autonomy with flexibility in the role* Working fully remote <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Alice Aditya Josephine on +81 3 6832 8676.</p>
Company Info	Our client is a European based company that has a specific line of (PPE) personal protective equipment for footwear/shoes. The client is looking for someone to be based in Japan, managing and leading Japan business.
Qualifications	<p>Bachelor's degree or higher education level</p> <p>Minimum of 5 years of sales experience in the PPE industry such as shoes, footwear, gloves, etc.</p> <p>Proficient in the local language, with excellent written and verbal communication skills</p> <p>Fluent in English, with strong writing and speaking abilities</p> <p>Demonstrated proficiency in communication and delivering presentations</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level

Salary	JPY - Japanese Yen JPY 10000K - JPY 15000K
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