

Job Detail

Staff Level

Position Title	[Tokyo] Consulting sales for global human resource development/English skills can be utilized
Recruiter Company	SAKURA INTERNATIONAL INC. Arukas Staffing Service Project
Company Name	Company name is private
Activated / Updated	2024-04-16 / 2024-04-30
Job Type	Sales/AE - Corporate Sales Consulting - HR Consulting Sales/AE - Other
Industry	Business Consulting
Location	Asia Japan Tokyo
Job Description	<p>[Recommended points for the job]</p> <ul style="list-style-type: none">●Work using English <p>Client-facing is basically in Japanese. Since we also have foreign employees, internal meetings include conversations in English, and it is an environment where you can naturally come into contact with business English and diverse cultures.</p> <ul style="list-style-type: none">●The fun of expanding the parent company's strengths globally <p>This job involves accompanying customers in solving their problems with the know-how that NetLearning Holdings has accumulated, using the strength of our own service, "developing global leaders," which does not simply improve English skills. In addition, due to our long track record of doing business in this field, we have strong connections with major companies, so you can also gain experience in negotiating with major companies.</p> <ul style="list-style-type: none">●A corporate culture that values the balance between on and off <p>The average overtime hours within the company are less than 10 hours. We are also tolerant because we have been one of the first to notice diversity and promoting women's participation in the workforce.</p> <p>[Business content]</p> <p>Summary</p> <p>As your partner, we will face challenges together and contribute to the business development of your company through human resource development.</p> <p>We will grasp global human resource development trends, thoroughly understand your corporate culture and human resource development strategy, and propose the optimal human resource development solution.</p> <p>[Main products and services]</p> <ul style="list-style-type: none">■ Global leader development solutions <p>In today's business environment, where environmental changes are rapid, leaders who can act independently with quick and accurate judgment are essential. We support the development of leaders who are key to our customers' global business expansion. We will face challenges together with our customers, set a vision together, and contribute to the further development of the company through the development of "strong leaders".</p> <ul style="list-style-type: none">■ Language skills and global communication skills development solutions <p>In order to lead global business, it is important to understand various cultural backgrounds and communicate smoothly. We plan programs that allow our customers to acquire practical global communication skills according to their challenges and the situations they face.</p> <p>[Job description]</p> <p>As a member of the Net Learning Group, you will utilize a common platform to propose solutions to companies with the mission of "global human resource development". With the strength of our own service, "global leader development" that does not simply improve English skills, we will propose human resource</p>

	<p>development consulting and training plans while drawing out the challenges and needs of our customers. Completion of the training is not the goal, but even after the training, we will use assessments and other methods to measure the effectiveness, connect it to the next plan, and deepen the relationship.</p> <p>[Major duties]</p> <p>We will mainly conduct new and existing sales to corporations, and plan and propose highly customizable training programs based on the following two points.</p> <p>①Global leader development training</p> <p>②Business English and communication training</p> <p>We will identify the "specific objectives" and "challenges" of each executive, managerial staff, and general employees, and create and propose training programs to achieve those objectives.</p> <p>[Work flow]</p> <p>Sales through cold calls, exhibiting at large exhibitions, introducing personal connections, in-house seminars, and media inquiries</p> <p>Appointments and interviews → Planning and design → Proposals → Training implementation (Understanding the current situation → Individualized training → Effectiveness measurement through assessment)</p> <p>※Training introduction and implementation will proceed with the assistant in charge.</p> <p>[Frequency of English usage]</p> <p>Clients are basically in Japanese. Since we also have foreign employees, internal meetings include conversations in English.</p> <p>※Even if you are not good at speaking, it is not a problem if you can listen.</p> <p>[Scope of changes in job content]</p> <p>Job content may change in the future.</p>
Company Info	<p>[Assigned department] Consulting department</p> <p>[Department composition] Consulting department: 1 manager (male in his 40s), 1 team leader (female in her 40s), 1 member, 4 operation staff</p> <p>[Company culture] - Make your own career There is a case where a second-year new graduate volunteered to be assigned to Shanghai and involved in overseas business. In addition, a new graduate was in charge of planning training courses for a major company within six months of joining the company. There are also repeat requests such as "X-san's planned course was very good, so I would like to ask you again."</p> <p>If we judge that "he (she) can do it," we leave it to them in many cases. Expectations and experience develop people.</p> <p>- Value balance The system of not (not making people work) overtime is established in the company culture. Do what needs to be done. Concentrate when it is time to concentrate. However, many employees want to communicate during their off-time and break times. Many employees are interested in education and learning, so many employees want to face child-rearing properly.</p> <p>• Based on the philosophy of "supporting employees' learning and self-realization, and creating a place for growth where we respect each other," we have a culture that values well-balanced, highly productive work with an average of 10 hours of overtime per month.</p> <p>[Measures to prevent passive smoking]</p> <p>Smoking is prohibited in principle (there are designated smoking areas)</p>
Working Hours	<p>09:00-18:00 Break time: 60 minutes Overtime: Average of 5 hours per month</p>
	<p>[Required conditions] • Corporate sales experience for intangible products (3 years or more) • Interested in human resource development, organizational development, and global leader development</p>

Qualifications	<p>[Preferred conditions]</p> <p>Experience in planning and proposing sales related to organizational development and human resource development</p> <ul style="list-style-type: none"> • Experience in the HR field such as recruitment or the training industry • Sales experience for major companies • English ability above daily conversation level
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 4500K - JPY 6500K
Salary Description	<p>[Wage system] Annual salary system</p> <p>[Employee benefits] Full transportation expenses paid, complete social insurance, overtime pay, paid leave by the hour (paid leave can be taken in 1-hour increments), free access to the company's e-learning system, condolence and celebration payment system, qualification support system, childcare leave (100% taken by both men and women. The actual period of childcare leave taken by men is 2 weeks to 4 months)</p>
Holiday Description	<p>Two days off per week (Saturdays, Sundays, and holidays)</p> <p>Days when you can go home one hour early (once a month), summer vacation (three days between July 1st and the end of September), New Year's holidays (December 29th to January 3rd), annual paid leave, special leave for special occasions, menstrual leave, refreshment leave (one week after five years of service, and every five years thereafter), training leave (one week + 100,000 yen paid after eight years of service, and every five years thereafter), etc.</p> <p>124 days of annual leave</p>
Job Contract Period	Full-time employee * 3 month trial period
Nearest Station	<p>Prime Square 9th floor, 7-5-25 Nishi-Shinjuku, Shinjuku-ku, Tokyo [JR, Odakyu, Keio, Tokyo Metro] Approx. 9-minute walk from Shinjuku Station (West Exit)</p> <p>[JR] Approx. 5-minute walk from Okubo Station (South Exit) [JR] Approx. 7-minute walk from Shin-Okubo Station [Seibu Shinjuku Line] Approx. 3-minute walk from Seibu Shinjuku Station (North Exit)</p>