

## Job Detail

Staff Level

Position Title	[Chinese] Overseas sales (China and Taiwan) / Major power tool manufacturer / 5-7 million / Full-time employee @ Osaka
Recruiter Company	GLOBALPOWER Inc. / 株式会社グローバルパワー
Company Name	Company name is private
Activated / Updated	2024-05-02 / 2024-05-09
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Manufacturing Sales Sales/AE - Corporate Sales
Industry	Machinery Manufacturer
Location	Asia Japan Osaka
Job Description	<p>In the sales department in charge of the China and Taiwan area, you will be responsible for the overseas sales of screw tightening power tools and assembly equipment, which are essential for automobile manufacturing. After joining the company, you will first undergo on-the-job training at the head office, and then gradually expand the scope of your work. After three years, you will be stationed in China and will be in charge of sales for existing agencies.</p> <p>&lt;Specifics&gt;</p> <ul style="list-style-type: none"> <li>- Pre-order work (confirming specifications, product selection, handling exhibitions, business negotiations)</li> <li>- Work from order to sales (order management, trade affairs, schedule adjustments such as delivery dates)</li> <li>- Post-sales work (delivery confirmation, technical support, countermeasures planning)</li> <li>- Market information gathering, planning and development of sales expansion strategies</li> </ul>
Company Info	<p>Listed company</p> <p>Manufacture and sales of power tools, industrial robots, and automatic assembly lines</p>
Working Hours	<ul style="list-style-type: none"> <li>• Flex time system (core time: available 11:00-15:00)</li> <li>• Actual work: 7 hours 45 minutes</li> <li>• Break: 45 minutes</li> </ul>
Qualifications	<ul style="list-style-type: none"> <li>■ Required skills <ul style="list-style-type: none"> <li>• Corporate sales experience at a Japanese company</li> </ul> </li> <li>■ Welcome skills <ul style="list-style-type: none"> <li>• Work experience in automobile-related industry/machinery industry</li> </ul> </li> <li>■ Portrait <ul style="list-style-type: none"> <li>• People who can be stationed in China (Shanghai branch) in about 3 years</li> <li>• Those who want to grow as an overseas sales person</li> </ul> </li> </ul>
Japanese Level	Fluent(JLPT Level 1 or N1)
Chinese Level	Native Level
Salary	JPY - Japanese Yen JPY 5000K - JPY 7000K
	<p>Monthly salary: 310,000-430,000</p> <p>Bonus: twice a year</p> <p>Raise: once a year</p> <p>Social insurance</p>

Salary Description	<p>Transportation expenses</p> <p>Family allowance</p> <p>Housing allowance</p> <p>Retirement allowance system</p> <p>Meal subsidy</p>
Holiday Description	<p>Full five-day work week, Saturdays and Sundays, paid holidays, etc. (based on company calendar)</p> <p>*Year: 121 days</p>
Job Contract Period	<p>Full-time employee (trial period: 6 months)</p>
Nearest Station	<p>Kadoma City Station</p>