

## Job Detail

Staff Level

Position Title	[English/Major foreign company] New business development sales position!   Work globally at a medical services company!
Recruiter Company	EPS Consultants LLC
Company Name	Company name is private
Activated / Updated	2024-04-15 / 2024-04-19
Job Type	Sales/AE - Corporate Sales Consulting - Business Consulting/Think Tank Planning/Marketing/PR - Sales Planning
Industry	
Location	Asia Japan Tokyo
Job Description	<p>■ Responsible for new customer acquisition activities to achieve KPIs and revenue targets.</p> <ul style="list-style-type: none"><li>• Lead a team and handle general planning including sales goals, contact targets, and action plans.</li><li>• Follow up with existing customers, make sales calls to potential customers, and network with them.</li><li>• Develop optimal proposals in response to customer and potential customer requests.</li><li>• Work effectively with various internal departments, including marketing and operations, to propose and discuss customer acquisition strategies.</li><li>• Conduct market research to understand trends, issues, and changes in each industry to capture sales opportunities.</li></ul>
Company Info	<p>We have approximately 12,000 full-time employees around the world who support the health and safety of employees of companies doing business overseas and support business continuity.</p> <p>Approximately 5,200 of our employees are medical professionals, of which approximately 1,500 are doctors. We also have 200 dedicated security experts. We have approximately 1,000 bases in 90 countries, and our doctors, nurses, security experts, and logistics experts work together around the clock to provide services that meet our customers' needs and contribute to the enrichment of their lives.</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 5000K - JPY 10000K