

Job Detail

Senior Level

Position Title	Foreign IT software company! Japan's No. 1 low-code development tool [Solution Sales]
Company Name	Magic Software Japan K.K.
Activated / Updated	2024-05-10 / 2024-05-10
Job Type	Sales/AE - IT Sales Sales/AE - Corporate Sales Sales/AE - Public Relations/Partner Sales/Route Sales
Industry	Software Vendor
Location	Asia Japan Tokyo
Job Description	<p>[Company Features] A Japanese subsidiary of a company that provides application and system integration platforms through subsidiaries in 14 countries and a global network in over 50 countries.</p> <p>[Attractiveness of the Job] -You can advance your career as your job skills improve. -You can also interact with overseas engineers. -You can advance your career by working on cutting-edge IT technology. -We provide support for qualification acquisition through a bonus system for passing.</p> <p>[Basic Duties] -Sales of our company's products (developing existing and new partners) -Creating development projects -Creating sales proposals for customers, etc.</p>
Company Info	<p>[Business development] Currently, over 45,000 companies have installed a total of 500,000 units (client base), and the number is rapidly expanding.</p> <p>[Company culture/office atmosphere] It's a friendly environment. You can concentrate on your work in a quiet workplace.</p> <p>[Measures to prevent passive smoking] No smoking indoors (smoking rooms available on each floor)</p>
Working Hours	<p>Flextime system Core time: 10:00-16:00 Standard working hours: 7.5 hours</p>
Qualifications	<p>[Requirements] Sales experience related to system development</p> <p>[Preferred conditions] Familiarity with Magic products is preferred Experience in sales of development tools (low-code development tools, EAI tools)</p>
English Level	Minimum Communication Level (TOEIC 225-470)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 6000K - JPY 10000K
Salary Description	Fully equipped with social insurance, transportation expenses (up to 50,000 yen per month), member of the Tokyo Information Service Industry Health Insurance Association, Defined Contribution Pension Plan and Small and Medium Enterprise Retirement Plan
	Full two-day work week (Saturdays, Sundays, holidays), summer vacation,

Holiday Description	Paid leave, condolence leave, childcare leave, sick leave, year-end and New Year holidays
Job Contract Period	Full-time employee Trial period: 3 months
Nearest Station	5 minutes walk from Nishi-Shinjuku Station on the Marunouchi Line

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