

Job Detail

Staff Level

Position Title	[Vietnam Recruitment] IT solutions sales staff (executive candidate)
Recruiter Company	ICONIC Co., Ltd.
Company Name	Company name is private
Activated / Updated	2024-04-13 / 2024-04-13
Job Type	Sales/AE - Corporate Sales Planning/Marketing/PR - Sales Planning
Industry	System Integrator
Location	Asia Viet Nam Ha Noi, thu do
Job Description	<p>We are looking for someone who can handle sales and proposal activities for system implementation for Japanese companies expanding into northern Vietnam.</p> <ul style="list-style-type: none"> - Finding lead customers, turning leads into deals, and closing the deal - Reporting sales activities to superiors - Reporting projects to customers <p>*There is a possibility of short-term business trips within Vietnam and neighboring ASEAN countries</p>
Company Info	<p>We have partnered with leading local IT companies in Vietnam and have secured many young and talented IT personnel.</p> <p>In order to meet the high QCD demands of Japanese companies, we provide high-quality IT services to our customers using our own method that does not leave it up to the local company.</p> <ul style="list-style-type: none"> ① Offshore development Application design and development Cloud support Migration Test center ② Offshore maintenance services ③ R&D support
Working Hours	8:30~17:30
Qualifications	<ul style="list-style-type: none"> • University graduate or above • 3+ years of experience in corporate sales and pre-sales
English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	Native Level
Salary	USD - US Dollar USD 45K - USD 50K
Salary Description	<ul style="list-style-type: none"> • Annual pre-Tet bonus, other incentives based on performance • Salary increases and promotions • Medical insurance • Commuting expenses covered by the company • Initial travel expenses, 3-day special leave for returning to Japan once a year + round-trip airfare covered by the company • Assistance with learning Vietnamese, assistance with obtaining PMP • Company covers expenses incurred in Vietnam for obtaining work permits and visas
Holiday Description	Two days off per week (Saturday, Sunday, and public holidays)
Job Contract Period	Local recruitment in Vietnam

