

## Job Detail

Staff Level

Position Title	[Vietnam Recruitment] IT solutions sales staff (executive candidate)
Recruiter Company	ICONIC Co., Ltd.
Company Name	Company name is private
Activated / Updated	2024-04-13 / 2024-04-13
Job Type	Sales/AE - Corporate Sales Planning/Marketing/PR - Sales Planning
Industry	System Integrator
Location	Asia Viet Nam Ha Noi, thu do
Job Description	<p>We are looking for someone who can handle sales and proposal activities for system implementation for Japanese companies expanding into northern Vietnam.</p> <ul style="list-style-type: none"> <li>- Finding lead customers, turning leads into deals, and closing the deal</li> <li>- Reporting sales activities to superiors</li> <li>- Reporting projects to customers</li> </ul> <p>*There is a possibility of short-term business trips within Vietnam and neighboring ASEAN countries</p>
Company Info	<p>We have partnered with leading local IT companies in Vietnam and have secured many young and talented IT personnel.</p> <p>In order to meet the high QCD demands of Japanese companies, we provide high-quality IT services to our customers using our own method that does not leave it up to the local company.</p> <ul style="list-style-type: none"> <li>① Offshore development Application design and development Cloud support Migration Test center</li> <li>② Offshore maintenance services</li> <li>③ R&amp;D support</li> </ul>
Working Hours	8:30~17:30
Qualifications	<ul style="list-style-type: none"> <li>• University graduate or above</li> <li>• 3+ years of experience in corporate sales and pre-sales</li> </ul>
English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	Native Level
Salary	USD - US Dollar USD 45K - USD 50K
Salary Description	<ul style="list-style-type: none"> <li>• Annual pre-Tet bonus, other incentives based on performance</li> <li>• Salary increases and promotions</li> <li>• Medical insurance</li> <li>• Commuting expenses covered by the company</li> <li>• Initial travel expenses, 3-day special leave for returning to Japan once a year + round-trip airfare covered by the company</li> <li>• Assistance with learning Vietnamese, assistance with obtaining PMP</li> <li>• Company covers expenses incurred in Vietnam for obtaining work permits and visas</li> </ul>
Holiday Description	Two days off per week (Saturday, Sunday, and public holidays)
Job Contract Period	Local recruitment in Vietnam

