

Job Detail

Senior Level

Position Title	[English] System sales for foreign companies (remote work available/125 days of holiday per year) Tokyo
Recruiter Company	With World Corp.
Company Name	Company name is private
Activated / Updated	2024-04-12 / 2024-04-12
Job Type	IT (Other) - Presales Consulting - IT Network Consulting Sales/AE - Foreign Trade Sales
Industry	Computer/OA Equipment/Telecommunication Equipment
Location	Asia Japan Tokyo
Job Description	<p>■Job Description: System sales work in charge of proposing and selling digital systems consisting of video, audio, and IT equipment. (Customers are foreign-affiliated companies, including Fortune 500 companies with branches in Japan.)</p> <p>*Any changes to job content in the future will be communicated during the interview.</p>
Company Info	<p>■Business: Sales of broadcasting, commercial and consumer electrical equipment products/Design and sales of educational system equipment and AV studios/System design and sales of computers and peripherals/Design and construction of telecommunications construction, broadcasting equipment, disaster prevention and crime prevention equipment</p> <p>■Characteristics of our company: We are a company that integrates video, audio and IT equipment in a way that meets the needs and dreams of our customers. We aim to expand our business by leveraging our strengths in one-stop services, from proposals to system design, development, construction and maintenance for megabank executive conference room AV, university halls, audiovisual equipment and PC classrooms. In addition, we are a family-like company with many opportunities to learn technology and know-how from our superiors and seniors, as we are a company with a history of over 60 years since its founding.</p> <p>■Recruitment background: Currently, with the expansion of global companies into Japan, we are receiving requests to design and build office facilities for major overseas companies. This time, we are hiring a global group that specializes in dealing mainly with overseas customers.</p> <p>■Passive smoking measures: No smoking indoors</p>
Working Hours	9:00-17:30 (Working hours: 7 hours 45 minutes) [Break time] 45 minutes (11:45-12:30) [Overtime hours] Average of about 20 hours per month *Wednesday is a no-overtime day. *Remote work possible depending on the situation
Qualifications	<p>■Requirements:</p> <p>-English ability: Business level (There will be opportunities to correspond with overseas customers by email in English)</p> <p>-Japanese ability: Near-native level (N1 or above)</p> <p>-People with deep knowledge and enthusiasm for digital devices (video, audio, IT devices, etc.), or people with similar knowledge</p> <p>-People with flexibility and initiative</p>

	<p>■Recruitment process:</p> <p>Document screening → About two interviews (can be online) → Offer</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 5000K - JPY 8000K
Salary Description	<p>Salary is negotiable depending on experience and skills.</p> <p>[Wage type] Monthly salary system * Annual salary system etc. can be negotiated with a contract for business outsourcing.</p> <p>[Monthly salary] Approximately 280,000 yen to 550,000 yen</p> <p>[Salary increase] Yes</p> <p>[Overtime allowance] Yes</p> <p><Salary supplement></p> <p>[Salary increase] Yes (once a year)</p> <p>[Bonus] Yes (twice a year) *2 months' salary x 2 times</p> <p>*Monthly salary (monthly amount) includes fixed allowances.</p>
Holiday Description	<p>125 days off per year (2024)</p> <p>2 days off per week</p> <p>Saturdays, Sundays, holidays, New Year's holidays, holidays determined by the company</p> <p>Vacations: Summer vacation, paid vacation (up to 40 days including the remaining days from the previous year), special vacation (condolences and special holidays, etc.)</p> <p>*To promote the acquisition of paid vacation, we have introduced paid vacation for everyone at the same time and paid vacation promotion days, making it easier to take paid vacation.</p>
Job Contract Period	Full-time employee *Consultation on outsourcing is also available