

Job Detail

Staff Level

Position Title	[Overseas Sales] Sales of processed seafood products, ingredients, and paste products
Recruiter Company	SAKURA INTERNATIONAL INC. Arukas Staffing Service Project
Company Name	Company name is private
Activated / Updated	2024-04-12 / 2024-04-30
Job Type	Sales/AE - Corporate Sales Sales/AE - Foreign Trade Sales
Industry	Food and Beverage Production
Location	Asia Japan Hyogo
Job Description	[Job Description] You will be in charge of overseas sales of fish paste products, processed seafood products, and seafood ingredients. Sales areas will be focused on Asia (China, Hong Kong, Taiwan, Southeast Asia, etc.), and will develop new retail stores, restaurants, etc. Feedback to the development and production departments based on local information (development sales)
Company Info	After joining the company, you will gain an understanding of the company's internal operations together with senior employees and accompany them on overseas business trips to gain a grasp of all aspects of sales activities. As your skills improve, you will be given the discretion to carry out work such as independent overseas sales, developing new sales channels, and approaching new countries.
Working Hours	9:00-18:00 (break time: 60 minutes)
Qualifications	<MUST> <ul style="list-style-type: none"> ■Chinese (business level) ■English (daily conversation level) ■PC skills (Excel/Word/Mail/PowerPoint) <Utilizable skills> ~You can apply even if you don't have these~ <ul style="list-style-type: none"> ■Overseas sales experience ■Sales experience in the food industry ■Sales experience in processed foods
English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	Fluent(JLPT Level 1 or N1)
Chinese Level	Business Conversation Level
Salary	JPY - Japanese Yen JPY 4500K - JPY 6000K
	319,460 yen to 414,260 yen [Breakdown] - Fixed overtime pay system - Basic salary: 236,300 yen to 331,100 yen - Fixed overtime pay: 43,910 yen to 72,188 yen - Fixed overtime hours: 30 hours Additional wages will be paid for overtime work beyond the fixed overtime hours Expected annual salary upon joining the company: 4.6 million yen to 6 million yen Monthly salary: 319,460 yen to 414,260 yen Basic salary: 236,300 yen to 331,100 yen

Salary Description	<p>Fixed overtime pay: 43,910 yen to 72,188 yen (for 30 hours)</p> <p>*If you are hired as a manager (section manager), the following is assumed. Expected annual salary upon joining: 5.4 million to 7.6 million yen Monthly salary: 374,500 to 524,300 yen</p> <p>[Other allowances, benefits, etc.] Sales allowance (excluding management positions) [Bonus] Twice a year (July/December) *Previous year's actual result: approx. 2.93 months [Salary increase] Available</p> <p>[Annual salary example] Regular employee: 3 million to 4.5 million yen Chief/Section chief: 4 million to 5.5 million yen Section chief/Deputy chief: 5 million to 7 million yen General manager: 6 million to 9 million yen</p> <p>■Complete social insurance (health insurance, employment insurance, workers' compensation insurance, welfare pension insurance) ■Classroom training and OJT available (company policy, overseas strategy, company product explanation and OJT)</p>
Holiday Description	<ul style="list-style-type: none"> ■107 days off per year ■9 days off per month (8 days off in February only *except leap years) ■Many weekends and holidays for overseas sales ■Annual paid leave ■Special leave ■Celebration and condolence leave ■Menstrual leave ■Nursing care leave ■Maternity leave ■Childcare leave
Job Contract Period	<p>Full-time employment (trial period: 6 months) *There will be no change in working conditions during the trial period.</p>
Nearest Station	<p>Kobe city, Hyogo Pref</p>