

## Job Detail

Staff Level

Position Title	[Japanese/English/Business level] Overseas advertising product sales @Minato-ku, Tokyo
Recruiter Company	レバレッジズ株式会社/Leverages Co., Ltd.
Company Name	Company name is private
Activated / Updated	2024-04-10 / 2024-04-25
Job Type	Sales/AE - Foreign Trade Sales
Industry	
Location	Asia Japan Tokyo
Job Description	<p>[Job Description] After joining the company, you will be in charge of selling advertising products to overseas customers.</p> <ul style="list-style-type: none"><li>- Creating sales lists, sales activities, contract procedures</li><li>- Internal communication related to preparation for ad distribution</li><li>- Reporting after ad distribution</li></ul> <p>After gaining experience, you will be in charge of strategy planning and consulting for performance-based advertising, and will be responsible for total planning of digital marketing strategies for overseas customers.</p> <p>[Attractiveness of this position] In addition to sales, you will be able to experience various positions related to advertising, such as advertising operation consulting, marketing, marketing consulting sales to external companies, and creative direction.</p> <p>We actively promote job rotation, and many employees have experience in a variety of positions, so you can step up to a managerial position with a wide range of knowledge and experience.</p>
Company Info	<p>[About the DX Business Division] The use of data and promotion of digital measures are important management themes for many companies, and the GREE Group has been developing Internet businesses for many years, which is why we can provide data-driven initiatives based on our track record.</p> <p>[Our Features] As a 100% subsidiary of a major IT company, we leverage our in-house technology, extensive experience, and strong relationships within the group to contribute to supporting the growth of our clients' businesses. With the experience and excellent colleagues cultivated within the group, there are plenty of opportunities for growth for the future.</p>
Working Hours	9:30-18:30 (prescribed working hours: 8 hours 0 minutes)
Qualifications	<ul style="list-style-type: none"><li>• Over 1 year of business English experience (English level sufficient to develop new business is required)</li><li>• For foreign nationals, business level Japanese proficiency (N1)</li><li>• Over 1 year of corporate sales experience</li><li>• Basic PC skills (Word, Excel, PowerPoint)</li><li>• High communication skills and cooperativeness</li><li>• Strong interest and enthusiasm in the advertising industry and internet services in general</li><li>• High adaptability to change and open-mindedness</li></ul>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Fluent(JLPT Level 1 or N1)

Salary	Depends on experience
Salary Description	<p>■Social insurance</p> <ul style="list-style-type: none"> <li>• Health insurance, employee pension insurance, workers' compensation insurance, employment insurance</li> </ul> <p>■Welfare system</p> <ul style="list-style-type: none"> <li>• Incentive system available</li> <li>• Available to use health insurance association resort facilities (Kanto IT Software Health Insurance)</li> <li>• Regular health check-ups</li> <li>• Influenza vaccinations</li> <li>• Water servers/vending machines available</li> <li>• Office Glico</li> </ul> <p>■Asset formation support system</p> <ul style="list-style-type: none"> <li>• Employee stock ownership plan   • Corporate defined contribution pension plan</li> </ul> <p>■Working environment: Casual dress code</p>
Holiday Description	<p>2 days off per week (Saturdays, Sundays, holidays, summer holidays, year-end and New Year holidays, special holidays for special occasions)</p> <p>Family leave system: 5 days of special leave per year can be used to accompany family members to hospitals or for health checkups during pregnancy, in addition to annual paid leave)</p> <p>10 to 20 days of annual paid leave</p> <p>(The minimum number of days is the number of days granted after 6 months of employment)</p> <p>120 days of annual holidays</p>
Job Contract Period	full-time employee