

## Job Detail

Staff Level

Position Title	◆Video marketing planning and sales◆
Recruiter Company	SAKURA INTERNATIONAL INC. Arukas Staffing Service Project
Company Name	Company name is private
Activated / Updated	2024-04-09 / 2024-04-30
Job Type	Sales/AE - Corporate Sales Sales/AE - Advertising/Media Sales Planning/Marketing/PR - Planning/Marketing
Industry	Telecommunications/Information Services
Location	Asia Japan Tokyo Asia Japan Osaka Asia Japan Aichi
Job Description	<p>[Work flow]</p> <p>▼Approach We approach various industries such as architecture, beauty, welfare, and legal services.</p> <p>Since every company has challenges in attracting customers and recruiting, almost every company in the world is a target.</p> <p>There are more than 80 pages of materials filled with know-how for acquiring appointments, so even if you have no experience, you can set up business meetings one after another.</p> <p>[Job highlights]</p> <p>★A "video analysis platform" that other companies do not have!</p> <p>Fine's videos are not just video production and advertising.</p> <p>We offer a service called "Video Cloud" to analyze and utilize video viewing data and performance data.</p> <p>We accumulate video data and visualize the customer's condition, so we have a system in place that allows us to make deeper proposals.</p> <p>★Analyze sales data and support growth!</p> <p>Fine's manages and analyzes daily activities and sales results with data.</p> <p>"Super specific" feedback such as "What should I do to achieve this month's goal?" and "What is the difference between players who get results?" will accelerate your growth!</p>
Company Info	<p>We have relocated our headquarters to Minato Ward and are entering the "second phase" of further expanding our business!</p> <p>Since our founding, we have been working to solve the problems faced by small and medium-sized enterprises and expanding our business.</p> <p>After supporting many companies, we have exceeded 20,000 clients and have since listed on the Tokyo Stock Exchange Growth Market.</p>
Working Hours	9:00-18:00 Average overtime: 23 hours/month
Qualifications	<p>■High school graduate or above/No experience required/Foreign nationals and recent graduates are also welcome!</p> <p>■Work experience (expected to be at least 1 year)</p>
English Level	None

Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 2500K - JPY 6000K
Salary Description	<p>Monthly salary of 240,000 yen or more + incentive + bonus</p> <p>*Determined based on experience and skills of previous job.          *The above monthly salary includes 50,000 yen for 30 hours as fixed overtime (45,000 yen during trial period). Additional payment will be made for overtime.</p> <p>\Reward your hard work with a clear evaluation system!          -Monthly salary...There is a chance for salary increase and promotion every month. It is possible to raise your monthly salary to 340,000 yen or more from the 5th month after joining the company.          ■Salary increase 12 times a year (chance every month/salary increase at any time along with position promotion)</p> <p>-Incentive...Payment based on monthly target achievement rate. The average amount earned by sales staff across the company is 150,000 yen per month. General employees start at 50,000 yen if they achieve 100%.</p> <p>-Bonus...Payment to top sales performers for the half year and month.          ■Bonus (paid twice a year to the top 30 half-yearly performers)</p> <p>&lt;Allowances&gt;          ■Transportation allowance (up to 50,000 yen per month)          ■Overtime allowance (excess)          ■Housing allowance (within a 3km radius of the Tokyo headquarters: 20,000 yen per month, within a 3km radius of a regional base: 15,000 yen per month)</p> <p>◇Examples of annual salary          5 million yen/1st year, general (monthly salary from 260,000 yen + incentive)          6.5 million yen/2nd year, chief (monthly salary from 340,000 yen + incentive)          8.6 million yen/3rd year, section manager (monthly salary from 420,000 yen + incentive)</p>
Holiday Description	<p>[122 days off per year]</p> <p>■2 days off per week (Saturday and Sunday)          ■National holidays          ■Golden Week holidays          ■Summer holidays (4 days)          ■New Year's holidays (5 days)          ■Maternity leave (taken and returned to work)          ■Childcare leave (taken and returned to work)          ■Paid leave (10-20 days / take-up rate 78.2%)          ■Special leave          ■Nursing care leave          ■Celebration and condolence leave          ◎It's possible to take 5 or more consecutive days off by combining paid leave, long vacation, and public holidays!</p>
Job Contract Period	Full-time employment (probationary period 3 months)
Nearest Station	<p>Tokyo, Sapporo, Sendai, Nagoya, Osaka, Fukuoka, Kanazawa</p> <p>&lt;About transfers&gt;          There are no forced transfers.</p> <p>Basically, employees with a proven track record are promoted to start new bases or participate in head office business planning.</p>