

Job Detail

Senior Level

Position Title	[Working in Tokyo] Global environment/Nearly 50% are foreign nationals [Salesforce Consultant]
Recruiter Company	Hi-Tech Japan K.K.
Company Name	Company name is private
Activated / Updated	2024-04-10 / 2024-04-11
Job Type	Consulting - IT System Consulting Consulting - IT Consulting (Other) Consulting - IT Network Consulting
Industry	
Location	Asia Japan Tokyo
Job Description	<p>Requirements Gathering and Delivery :</p> <ul style="list-style-type: none">• Work with Business and IS to fully estimate scope and consult them accordingly with all stakeholders.• Align client business requirements keeping SF best practices.• Translate and simplify requirements for each manager/team to drive them.• Create and maintain SPEC documents .• Coach managers and/or team members to identify and explain requirements keeping inline with SF best practices.• Sign off requirements from business before they go to dev team.• Drive effective communication and teaming with verticals / horizontals across engagement(s)• Ensure teams are not “reinventing the wheel” but instead leveraging best-of-breed tools and methods for more efficient and effective delivery. <p>Customer Relationship Management:</p> <ul style="list-style-type: none">• Build and maintain trusted working relationships with client counterpart(s) both within and beyond current scope of engagement.• Be seen as a trusted resource who sees across current projects/work streams to the “big picture”. Practice Development:• Identify and lead areas to build practice capabilities and presence.• Lead teams to package and cleanse engagement deliverables for practice reuse.• Help to lead service line development and case studies through the gathering of industry best practices and self knowledge.
Company Info	<p>We are a Japanese subsidiary of a global IT vendor headquartered in the United States.</p> <p>We are developing new services for major carriers by combining cloud, IoT, and AI technologies with mobile-based services.</p> <p>【Company culture/office atmosphere】</p> <p>As we are a Japanese subsidiary of a global company, we have established a merit-based evaluation system that allows employees to be promoted based on their performance, regardless of age or past experience.</p> <p>Approximately 50% of the Japanese corporation is foreign nationals, creating a lively work environment.</p> <p>【Countermeasures against passive smoking】</p> <p>No smoking inside the facility</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	Depends on experience
Holiday Description	Five-Day Workweek Sick Leave