

Job Detail

Senior Level

Position Title	[Working in Tokyo] Global environment/Nearly 50% are foreign nationals [Salesforce Consultant]
Recruiter Company	Hi-Tech Japan K.K.
Company Name	Company name is private
Activated / Updated	2024-04-10 / 2024-04-11
Job Type	Consulting - IT System Consulting Consulting - IT Consulting (Other) Consulting - IT Network Consulting
Industry	
Location	Asia Japan Tokyo
Job Description	<p>Requirements Gathering and Delivery :</p> <ul style="list-style-type: none"> • Work with Business and IS to fully estimate scope and consult them accordingly with all stakeholders. • Align client business requirements keeping SF best practices. • Translate and simplify requirements for each manager/team to drive them. • Create and maintain SPEC documents . • Coach managers and/or team members to identify and explain requirements keeping inline with SF best practices. • Sign off requirements from business before they go to dev team. • Drive effective communication and teaming with verticals / horizontal across engagement(s) • Ensure teams are not "reinventing the wheel" but instead leveraging best-of-breed tools and methods for more efficient and effective delivery. <p>Customer Relationship Management:</p> <ul style="list-style-type: none"> • Build and maintain trusted working relationships with client counterpart(s) both within and beyond current scope of engagement. • Be seen as a trusted resource who sees across current projects/work streams to the "big picture". <p>Practice Development:</p> <ul style="list-style-type: none"> • Identify and lead areas to build practice capabilities and presence. • Lead teams to package and cleanse engagement deliverables for practice reuse. • Help to lead service line development and case studies through the gathering of industry best practices and self knowledge.
Company Info	<p>We are a Japanese subsidiary of a global IT vendor headquartered in the United States. We are developing new services for major carriers by combining cloud, IoT, and AI technologies with mobile-based services.</p> <p>【Company culture/office atmosphere】 As we are a Japanese subsidiary of a global company, we have established a merit-based evaluation system that allows employees to be promoted based on their performance, regardless of age or past experience. Approximately 50% of the Japanese corporation is foreign nationals, creating a lively work environment.</p> <p>【Countermeasures against passive smoking】 No smoking inside the facility</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	Depends on experience
Holiday Description	Five-Day Workweek Sick Leave