

## Job Detail

Staff Level

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|---------------------|--|
| Position Title      | [Japanese   Native/English   Intermediate] Corporate Sales (Forklift) Job Opening @ Yokohama City, Kanagawa Prefecture   |
| Recruiter Company   | レバレッジズ株式会社/Leverages Co., Ltd.   |
| Company Name        | Company name is private  |
| Activated / Updated | 2024-04-10 / 2024-04-25  |
| Job Type            | Sales/AE - Construction/Real Estate Sales  |
| Industry            |  |
| Location            | Asia Japan Kanagawa  |
| Job Description     | <p>[Job Description]</p> <p>Sales style: Generally face-to-face negotiations.</p> <p>Clients: Logistics centers, warehouses. Forklift sales, rental companies, etc.</p> <p>You will mainly interact with purchasing and operator personnel.</p> <p>Sales area: Mainly Kanto, with some responsibility for Kansai.</p> <p>Unit price: Approximately 3 million yen/unit</p> <p>Evaluation system: Sales volume is set as a target, so it is possible to achieve the target with one company.</p>   |
| Company Info        | Since it was developed as the world's first skid steer loader nearly 60 years ago, it has continued to evolve as a brand with the world's top market share. Its track record of consistently holding the top market share in the U.S. will remain unchanged in the future, and it aims to expand its share globally in the future.   |
| Working Hours       | 9:00-17:15<br>60 minutes off<br>Overtime available   |
| Qualifications      | <p>[Required requirements]</p> <ul style="list-style-type: none"><li>- Japanese level: N1 equivalent</li><li>- English: Intermediate</li><li>- Experience in any of the following</li></ul> <p>① Some work experience in the automotive or industrial machinery industry (Even if you don't have sales experience, it's OK if you have experience working in the automotive or industrial machinery industry)</p> <p>② Sales experience (any industry/approximately 4 years or more)</p> <p>[Preferred requirements]</p> <ul style="list-style-type: none"><li>- Sales experience in automotive, industrial machinery, and logistics centers</li></ul> |
| English Level       | Business Conversation Level (TOEIC 735-860)  |
| Japanese Level      | Native Level   |
| Chinese Level       | None   |
| Salary              | JPY - Japanese Yen JPY 5000K - JPY 7000K   |
|                     | • 123 days off per year  |

|                     |   |
|---------------------|---|
| Holiday Description | <ul style="list-style-type: none"><li>• 2 days off per week (Saturday/Sunday/holidays)</li><li>• Summer holidays</li><li>• New Year's holidays</li><li>• Paid holidays (10 days in the first year, maximum 40 days)</li><li>• Celebration and condolence holidays</li></ul> |
| Job Contract Period | ·6 months   |

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