

## Job Detail

Staff Level

Position Title	[Sales Manager] Container related products/Use your English and Chinese skills @ Chuo-ku, Tokyo
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-04-07 / 2024-04-07
Job Type	Sales/AE - Manufacturing Sales Sales/AE - Corporate Sales Sales/AE - Foreign Trade Sales
Industry	Manufacturing - Other
Location	Asia Japan Tokyo
Job Description	<p>[Job Summary] As a subsidiary of a Chinese manufacturer that has its own factories, including container houses, you will work with the technical staff of the local Chinese subsidiary as a sales manager to plan and strategize how to spread our brand to the world and develop sales channels.</p> <p>[Job Details]  <ul style="list-style-type: none"> <li>■ You will be working as a general sales employee at the Japanese subsidiary of a Chinese container manufacturer.</li> <li>■ You will work in cooperation with the technical staff of the local Chinese subsidiary.</li> </ul> </p> <ul style="list-style-type: none"> <li>• Sales of Existing Products BtoB corporate sales of container-related products such as container houses and storage rooms. You will be in charge of project management for existing customers, marketing to new customers and developing sales channels.</li> <li>• New Business Development We are considering developing new businesses in the areas of our own brand container houses, trailer houses, smart sensor services for containers, and container-type storage batteries, and you will be collecting the latest information on related businesses while proceeding with planning and PM work.</li> </ul> <p>We welcome people who are good at collecting the latest information and are passionate about business development! If the new business is successful, you will have the opportunity to take on the role of business manager!</p>
Company Info	<p>[Company Overview] We are a mid-sized manufacturer with our own factory in Qingdao, China, that conducts research, development, design, and manufacturing of ISO containers, modular houses, warehouse containers, energy storage containers, and smart containers. We also act as a total supplier that meets a wide range of needs, from sales to transportation and export. Our sales network spans more than 100 countries around the world, and our specialized staff with advanced knowledge and technical capabilities will fully support you in optimizing your business plans in a wide range of international markets.</p>
Working Hours	10:00 - 19:00 (prescribed working hours per day: 8 hours 0 minutes)
Qualifications	<p>[Requirements]</p> <ul style="list-style-type: none"> <li>-Native level of Japanese</li> <li>-Practical experience in project management</li> <li>-Corporate sales or business planning and implementation experience at a business company</li> <li>-Basic skills in Microsoft Office (Excel, Word, PowerPoint)</li> <li>-Honest and humble approach to everything</li> </ul>

	<ul style="list-style-type: none"> <li>-Challenging spirit to try new things</li> <li>-Knowledge of containers, storage batteries, and construction-related matters is preferred</li> <li>-Construction management experience preferred</li> </ul> <p>[Preferred conditions]</p> <ul style="list-style-type: none"> <li>-English conversation level or higher</li> </ul>
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 4000K Over
Salary Description	<p>[Employee benefits]</p> <ul style="list-style-type: none"> <li>- Insurance system (employment insurance, workers' compensation insurance, welfare pension, health insurance)</li> <li>- Training provided</li> <li>- Qualification acquisition support system available</li> <li>- No transfers</li> <li>- Commuting allowance: Actual expenses</li> </ul> <p>[Salary notes]</p> <ul style="list-style-type: none"> <li>- Annual salary system, from 4,000,000 yen</li> <li>- Monthly salary: 333,333 yen</li> <li>- Salary increase/promotion: available</li> <li>- Bonus: available</li> </ul>
Holiday Description	<ul style="list-style-type: none"> <li>• Total number of holidays per year: 120 days</li> <li>• 2 days off per week (Saturday, Sunday, public holidays, New Year's holiday (5 days), summer vacation (3 days), maternity leave, childcare leave, special leave), paid holidays</li> </ul>
Nearest Station	<p>Tokyo Metro Hibiya Line / Kayabacho Station 4 minutes on foot  Tokyo Metro Tozai Line / Kayabacho Station 4 minutes on foot  Tokyo Metro Hibiya Line / Hatchobori Station 5 minutes on foot  JR Keiyo Line / Hatchobori Station 5 minutes on foot</p>