

Job Detail

Staff Level

Position Title	[Indonesian] Overseas sales/Logistics system development company/Full-time employee/Annual salary 4.5 million to 5.5 million yen @ Tokyo
Recruiter Company	GLOBALPOWER Inc. / 株式会社グローバルパワー
Company Name	Company name is private
Activated / Updated	2024-05-02 / 2024-05-09
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales Sales/AE - Manufacturing Sales
Industry	Machinery Manufacturer
Location	Asia Japan Tokyo
Job Description	<p>You will be in charge of developing new overseas agents and customers in Southeast Asia, including Indonesia.</p> <ul style="list-style-type: none">• Developing agents via email and phone• Online business negotiations• Business negotiations during overseas business trips• Gathering information on the assigned area• Preparing sales-related documents• Participating in events <p>etc.</p> <p>(About overseas business trips) There will be overseas business trips for about 1-2 weeks per month.</p> <p>(Other) *There will be online meetings in English with the Singapore branch</p> <p>*You will not be in charge of Indonesia, but will be mainly in charge of Southeast Asia.</p>
Company Info	<p>We develop and manufacture digital picking systems to make manufacturing and logistics work more efficient.</p> <p>Currently, our digital picking systems have been introduced to over 5,000 apparel logistics centers and frozen food logistics centers.</p> <p>In the future, we plan to expand our business globally to support manufacturing and logistics not only in Japan, but all over the world.</p> <p>Overseas bases: Singapore, China, USA, Spain</p>
Working Hours	9:00~17:30
Qualifications	<ul style="list-style-type: none">■ Required skills<ul style="list-style-type: none">• Sales experience for tangible products or electronic devices (1 year or more)• Able to travel overseas for 1-2 weeks per month■ Welcome skills<ul style="list-style-type: none">• Driver's license■ Personal profile<ul style="list-style-type: none">• Able to act independently
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Fluent(JLPT Level 1 or N1)
Other Language1	Indonesian(Native Level)
Salary	JPY - Japanese Yen JPY 4500K - JPY 5500K

Salary Description	<p>Monthly salary: 300,000 to 360,000 yen</p> <ul style="list-style-type: none"> ·bonus • Salary increase • Transportation expenses • Overtime pay • Complete social insurance • Retirement allowance system
Holiday Description	<ul style="list-style-type: none"> ·Saturdays, Sundays, and holidays ·Summer vacation ·New year holiday season ·paid holiday <ul style="list-style-type: none"> • Congratulatory and condolence leave, etc. <p>*Annual holidays: 120 days</p>
Job Contract Period	Full-time employee (trial period: 3 months)
Nearest Station	Omori Station (5 minutes walk)