

## Job Detail

Entries Level

Position Title	Wholesales Representative at a Global Lifestyle Brand
Recruiter Company	Michael Page International Japan K.K./マイケル・ページ・インターナショナル・ジャパン株式会社
Company Name	Company name is private
Activated / Updated	2024-05-02 / 2024-05-02
Job Type	Logistics/Retail/Consumer/Fashion - Other
Industry	Fashion/Apparel/Accessory
Location	Asia Japan Tokyo
Job Description	<p>Wholesales position for a leading sports brand, responsible for achieving annual sales targets, maintaining client relationships, and managing inventory and promotions.</p> <p>Description</p> <ul style="list-style-type: none"> <li>* Drive sales actions to achieve annual revenue and profit targets.</li> <li>* Conduct regular sales pitches to existing and prospective clients nationwide.</li> <li>* Coordinate pricing and delivery schedules to secure orders.</li> <li>* Manage accounts receivable, inventory, and liaise with various departments.</li> </ul> <p>Profile</p> <ul style="list-style-type: none"> <li>* Ability to build and maintain strong relationships with clients and internal stakeholders.</li> <li>* Positive attitude, proactive problem-solving skills, and goal-oriented mindset.</li> <li>* Previous experience in sales, preferably within the sports industry</li> </ul> <p>Job Offer</p> <ul style="list-style-type: none"> <li>* Competitive salary and annual bonuses.</li> <li>* Comprehensive benefits package including retirement plans and insurance.</li> <li>* Supportive policies for parental leave and flexible work arrangements.</li> </ul> <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Erina Ido on +813 6627 6073.</p>
Company Info	A renowned company in the lifestyle and sports industry, dedicated to providing high-quality products and fostering a positive work environment with ample opportunities for employee development and well-being.
English Level	Minimum Communication Level (TOEIC 225-470)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 4000K - JPY 6000K