

## Job Detail

Manager Level

Position Title	Footwear- Sales operation Manager
Recruiter Company	Michael Page International Japan K.K./マイケル・ページ・インターナショナル・ジャパン株式会社
Company Name	
Activated / Updated	2024-05-02 / 2024-05-02
Job Type	Sales/AE - Other
Industry	Fashion/Apparel/Accessory
Location	Asia Japan Tokyo
Job Description	<p>1 Opportunity to contribute to the expansion of a leading brand in the retail industry. 2 Chance to develop expertise in sales operations and strategic planning within a dynamic team environment.</p> <p>Description</p> <ul style="list-style-type: none"> <li>* Provide data analysis, forecast, and operational support to the wholesale team.</li> <li>* Lead order management and ensure alignment with the go-to-market buy plan.</li> <li>* Manage wholesale go-to-market order taking timeline and process optimization.</li> <li>* Oversee partner operation management and customer communications platform logic.</li> </ul> <p>Profile</p> <ul style="list-style-type: none"> <li>* Strong analytical and problem-solving skills.</li> <li>* Ability to work collaboratively within a cross-functional team environment.</li> <li>* Experience in key account management in the retail industry, particularly in Asia/Japan.</li> </ul> <p>Job Offer</p> <ul style="list-style-type: none"> <li>* Competitive salary and benefits package.</li> <li>* Opportunities for professional growth and development.</li> <li>* Dynamic work environment with a leading retail brand.</li> </ul> <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Minh Tran on +813 6832 8947.</p>
Company Info	- As Japan is a big market for the company, they are getting a lot of investment and support from global for original product ideation for Japan (proven by the opening up the Design Center in Japan market)
Qualifications	Strong analytical and problem-solving skills. Ability to work collaboratively within a cross-functional team environment. Experience in key account management in the retail industry, particularly in Asia/Japan.
English Level	Fluent (TOEIC 865-)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 7000K - JPY 8000K