

Job Detail

Senior Level

Position Title	Retail Director- Luxury Lifestyle
Recruiter Company	Michael Page International Japan K.K./マイケル・ページ・インターナショナル・ジャパン株式会社
Company Name	Company name is private
Activated / Updated	2024-05-02 / 2024-05-02
Job Type	Sales/AE - Luxury Item Sales
Industry	Fashion/Apparel/Accessory
Location	Asia Japan Tokyo
Job Description	<p>* Will be reporting to the General Manager of Japan * Managing a team of 90 people with 18 retail stores. * The mission is to manage the current operation but to also develop Retail expansion strategy for Japan</p> <p>Description</p> <p>* Manage 20+ stores, including direct and franchised locations. * Develop and execute growth strategies in line with company objectives. * Collaborate with Managing Director to drive revenue and profitability. * Oversee store operations, ensuring adherence to KPIs and standards. * Lead and mentor store managers and staff. * Foster teamwork and collaboration across departments. * Maintain strong communication channels with global leadership.</p> <p>Profile</p> <p>* Seasoned retail professional with a background in premium lifestyle brands. * Strong leadership and strategic thinking abilities. * Experience in franchise store management preferred. * Fluent in Japanese and English. * Bachelor's degree or higher.</p> <p>Job Offer</p> <p>* Competitive salary and benefits package. * Opportunities for career advancement in a global organisation. * Access to resources and support for professional development. * Dynamic and collaborative work environment.</p> <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Minh Tran on +813 6832 8947.</p>
Company Info	<p>* 20+ stores with 3 Flagships, they are opening averagely 3, 4 store per year * Currently 40 people in office and 80 people in retail operation. * The company has been enjoying double digit growth. Japan is the best performing country amongst all key regions and is considered one of the 4 core markets (with China, France and Germany) and is prioritized for investment and support.</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 13000K - JPY 15000K