

Job Detail

Staff Level

Position Title	Sales Support Expert for Global Manufacturing Company
Recruiter Company	Michael Page International Japan K.K./マイケル・ページ・インターナショナル・ジャパン株式会社
Company Name	Company name is private
Activated / Updated	2024-05-02 / 2024-05-02
Job Type	Customer Service - Other
Industry	Manufacturing - Other
Location	Asia Japan Tokyo
Job Description	<p>As a Sales Support Expert, you will handle the process from the inquiry stage to the after-sales service.</p> <p>Description</p> <p>As a Sales Support Expert, you will handle the process from the inquiry stage to the after-sales service. Among the main responsibilities:</p> <ul style="list-style-type: none">* Sales support for the products sold to global customers - Commercial & Technical support including proposals, technical meetings, price approval, etc.* Technical specifications and proposal discussion support of the products* Projects Management: New Product management, Products Cost Reduction, Products Rationalization, etc.* Product Promotion, Marketing, Business Intelligence, Analysis of competitors* Client meetings with the sales manager (Japanese companies) to explain about the products and delivery details <p>Profile</p> <p>The Team is looking for candidates with the following main qualifications:</p> <ul style="list-style-type: none">* Sales Support, Production, or Quality Assurance experience* Native level of Japanese* Business level of English* Open to travel to Toyama at times <p>* Marine industry experience ideal but not mandatory - similar industry accepted (technical knowledge of similar products)</p> <p>With some degree of flexibility about the above, if you think you have the right set of skills for the job, the company would love to hear from you.</p> <p>Job Offer</p> <ul style="list-style-type: none">* Very flexible work environment with great work-life-balance* Clear promotion system to Senior level roles* Mobility opportunities (both internal and outside of Japan) <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Davide Capretta at +81 3 6832 8675.</p>
Company Info	A global manufacturing company in the marine and energy market.
Qualifications	<p>The Team is looking for candidates with the following main qualifications:</p> <ul style="list-style-type: none">-Sales Support, Production, or Quality Assurance experience-Native level of Japanese-Business level of English-Open to travel to Toyama at times-Marine industry experience ideal but not mandatory - similar industry accepted

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English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 6000K - JPY 7500K

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