

Job Detail

Staff Level

Position Title	[Corporate sales] Business level in Japan / Stable track record with many transactions with major manufacturers @ / People from the mechanical and electrical industries welcome @ Shinjuku-ku, Tokyo
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-04-03 / 2024-04-03
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Manufacturing Sales
Industry	Electronics, Components, and Semiconductor Manufacturing
Location	Asia Japan Tokyo
Job Description	<p>As a sales representative for the heat sink business, which our company started in 2015 as a new business, I will be in charge of expanding sales.</p> <p>We perform a wide range of tasks, from market analysis and sales strategy planning to strengthen sales of heat sink products, customer support, and sales expansion to existing customers.</p> <p>In preparation for the growing demand for heat sinks, we have set up a manufacturing factory in Dalian, which puts us in a position to handle increased orders. In order to quickly respond to customer needs, we have decided to increase the number of dedicated sales staff. .</p> <p>[Corporate sales of heat sinks]</p> <p>We are a global trading company that deals with many major manufacturers, and we have a network with the world's leading manufacturers and a stable track record. Approximately 20 hours of overtime.</p> <p><Business></p> <p>We perform a wide range of tasks, from market analysis and sales strategy planning to strengthen sales of heat sink products, customer support, and sales expansion to existing customers.</p> <p><Recruitment background></p> <p>In preparation for the growing demand for heat sinks, we have set up a manufacturing factory in Dalian, which will allow us to respond to increased orders.</p> <p>In order to quickly respond to customer needs, we have decided to increase the number of dedicated sales representatives.</p> <p><Organizational structure></p> <p>The Metal Processing Division has five sales engineers, who report directly to the chairman and work together to formulate and implement policies and business plans.</p> <p><Charm></p> <ul style="list-style-type: none"> • We have many transactions with major companies and have the opportunity to be involved in cutting-edge product development. • By being flexible, we are able to purchase products that major trading companies cannot handle, allowing us to maintain long-term relationships with our customers. • In addition, demand in our industry is expanding with the development of electronic equipment and the introduction of IT, and further growth is expected in the future. • It is possible to steadily improve your skills, and we encourage active use of training and seminars, such as special allowances being paid to those who have passed the Eiken Level 2 exam. (Costs borne by the company)
Company Info	<p>[Business details]</p> <ul style="list-style-type: none"> • Manufacture, import/export, and sales of electronic components; • Manufacture, import/export, and sales of electronic measuring instruments; • Medical equipment sales, manufacturing and sales of housing construction materials
Working Hours	<p>9:00~17:30</p> <p>(Scheduled working hours: 7 hours 30 minutes)</p> <p>Break time: 60 minutes (12:00-13:00)</p>
	<p>【Prerequisite】</p> <ul style="list-style-type: none"> • Person who has sales experience in non-ferrous metals or heat sinks

Qualifications	<ul style="list-style-type: none"> • No academic background required • Those who can speak Japanese and Chinese (business level) <p>[Welcome conditions]</p> <ul style="list-style-type: none"> • People from mechanical and electrical industries
Japanese Level	Business Level(JLPT Level 2 or N2)
Chinese Level	Business Conversation Level
Salary	JPY - Japanese Yen JPY 4000K - JPY 5500K
Salary Description	<p>〔Welfare〕</p> <p>■Insurance covered: Employees' pension, health insurance, employment insurance, workers' compensation insurance</p> <p>■Others</p> <p>Retirement allowance system: Paid according to company regulations, Employees' pension fund: Paid according to company regulations, asset accumulation savings, incentives, various award systems, qualification acquisition assistance</p> <p><Education system/qualification assistance supplement></p> <p>The focus is on-the-job training, but we also offer analog circuit training and a system in which those who obtain an English qualification will receive a monthly allowance of 10,000 yen for three years.</p> <ul style="list-style-type: none"> • Retirement age: 60 years old • Supplementary education system/qualification assistance: There is a system in which those who have completed analog circuit training or English qualifications will receive a monthly allowance of 10,000 yen for three years. <p>〔Salary notes〕</p> <ul style="list-style-type: none"> • Overtime allowance (exceeding fixed overtime hours) • Sales allowance: 47,000 to 62,000 yen (fixed overtime hours 27 hours 0 minutes/month) Overtime will be paid as a sales allowance. • Family allowance: 12,000 yen/month for spouse, 5,000 yen/month for each child • Housing allowance: 15,000 yen/month for household heads, 5,000 yen/month for non-household heads • Commuting allowance: Actual expenses (full payment) • Estimated annual income: JPY 4,200,000~JPY 5,460,000 • Estimated monthly income: 217,000~279,000
Holiday Description	<ul style="list-style-type: none"> • Complete 2-day work week (holidays are Saturdays, Sundays, and holidays) • 10 to 20 days of annual paid vacation (minimum number of days is the number of days granted after 6 months have passed since joining the company) • Number of holidays per year: 121 days • Holidays, year-end and new year holidays, summer holidays, celebrations and condolences
Nearest Station	<p>Toei Subway Toei Oedo Line</p> <ul style="list-style-type: none"> • 1 minute walk from Ushigome Kagurazaka Station • 7 minute walk from Tokyo Metro Tozai Line Kagurazaka Station • 12 minute walk from JR Sobu Line Iidabashi Station