

Job Detail

Manager Level

Position Title	Aman Kyoto [Sales Manager/Sales Assistant Manager] The Aman Group is loved in 21 countries around the world / Aman Group free accommodation system available!
Company Name	Aman Kyoto
Activated / Updated	2024-04-18 / 2024-04-26
Job Type	Hospitality Business Specialists - Hotel Sales/AE - Service Industry Sales Administrative - Sales Assistant/Clerical/Receptionist
Industry	Tourism/Hotels, Lodging/Restaurant, Food Services
Location	Asia Japan Kyoto
Job Description	<p>[Business content]</p> <ul style="list-style-type: none"> • Actively develop new business • Mainly lodging (including group) sales to travel agencies and corporations • Promote sales of non-lodging small events, restaurants, spas and activities to maximize the overall profit of the hotel • Actively cooperate with the team on all productions, promotions, new projects and news • Creation of weekly/monthly reports • Understand the market, create an industry network, and collect information • Build cooperative relationships with each department within the hotel <p>[Expand your career path with AMAN] Regardless of age, there is an internal recruitment system, and there is also the possibility of working overseas</p>
Company Info	<p><<Aman Group loved in 21 countries around the world>> Expertly integrated with nature, Aman resorts are loved for their space and privacy. Each one welcomes guests as if they were a close friend's house, creating a sense of calm and security in the midst of rich nature and historic scenery. With 34 resorts, hotels and private residences in 21 countries, we continue to search for transformative experiences and inspiring locations around the world.</p> <p><<Hospitality unique to Aman Kyoto>> "Aman Kyoto" is a private resort consisting of 26 guest rooms, 2 restaurants, a spa, and a garden of stones, moss, and mountain autumn leaves. The former owner inherited a dense forest garden that had been nurtured over the years with the dream of creating a textile museum. The tranquil garden, away from the hustle and bustle of the city center, creates a different world, and delights guests and us with its seasonal expressions. In a quiet private resort, guests can enjoy a stay that feels the depth of Kyoto culture, such as wellness at a spa with natural hot springs, food unique to Kyoto, and walking around nearby temples and gardens. Kyoto is rich in history and has many world heritage sites and sightseeing spots. We support your stay comfortably. We treat our guests like we treat family and close friends.</p> <p>[Secondary smoking measures] No smoking indoors (outdoor smoking area available)</p>
Working Hours	Modified working hours system / shift system (average 8 hours per day, separate break of 60 minutes) Shift example: 9:00-18:00
Qualifications	<p>[Application conditions/skills]</p> <ul style="list-style-type: none"> • Japanese: Native level, English: Business level • Ordinary driver's license (AT limited) • Those who value teamwork • Those who are full of hospitality <p>■Sales manager</p> <ul style="list-style-type: none"> • Hotel sales experience (corporation, travel agency) • High communication skills

	<ul style="list-style-type: none"> ■ Sales coordinator • People with hotel experience welcome (sales coordinator, front desk, accommodation reservation, etc.) • PC skills (Word, Excel, PowerPoint)
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level
Salary	Depends on experience
Salary Description	<ul style="list-style-type: none"> ■ Equipped with various social insurance (employment, workers' compensation, health, welfare pension) ■ Commuting transportation expenses provided (up to 40,000 yen) ■ Salary increase once a year (April) *Based on performance ■ Bonus twice a year (August/March) *Depends on performance ■ Position allowance ■ Overtime pay ■ Late night allowance ■ Uniform loan ■ Meal assistance available ■ Training system available ■ Aman Group free accommodation system (from 1 year of employment) ■ Hotel usage discount ■ Employee cafeteria available ■ Private car, motorcycle, and bicycle commuting OK (parking available) ■ No transfer ■ Qualification acquisition support system (with regulations) ■ Reemployment system after retirement age ■ Regular health checkup ■ Influenza vaccination cost subsidy
Holiday Description	<ul style="list-style-type: none"> ■ 114 days off per year ■ Annual paid leave (granted after 3 months of joining the company) ■ Congratulatory and condolence leave ■ Before and after childbirth/childcare leave ■ Nursing care leave
Job Contract Period	full-time employee There is a trial period of 3 months (contract employee during the trial period) *There is no change in salary, etc.
Nearest Station	27 Kitano Nishihakubaicho, Kita Ward, Kyoto City, Kyoto Prefecture <ul style="list-style-type: none"> • 3-minute walk from Kyoto City Bus "Tojiin-michi" • 6 minutes on foot from Kitano Hakubaicho Station