

Job Detail

Senior Level

Position Title	[Osaka] Overseas store development ・ Overseas sales ◆ Work from home / Opportunities for business negotiations with local personnel / Major domestic restaurant chain
Recruiter Company	SAKURA INTERNATIONAL INC. Arukas Staffing Service Project
Company Name	Company name is private
Activated / Updated	2024-03-27 / 2024-04-30
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales Sales/AE - Other
Industry	Tourism/Hotels, Lodging/Restaurant, Food Services
Location	Asia Japan Osaka
Job Description	<p>[Recommended points for recruitment]</p> <p>☆You will have a valuable opportunity to use your language skills to participate in overseas projects!</p> <p>☆ Opportunity for young people to be active! /The more results you produce, the more active you will be!</p> <p>☆Remote work negotiable</p> <p>[Business content]</p> <p>As a sales representative for our company, you will be responsible for the following duties:</p> <p>■Overseas store development</p> <p>We will entrust you with a wide range of tasks that arise in preparation for opening a store overseas.</p> <ul style="list-style-type: none">・ Negotiations with a local real estate agent who is planning to open a "Kamiza" store.・ Interaction with local lawyers for visa application work from Japan.- Interaction with store design and design companies.・ Investigation of local properties and preparation of materials.・ Create advertising materials on-site in cooperation with PR/advertising companies.・ Assist with operations related to store operations (interaction with POS and delivery companies)・ Communication with accountants regarding salaries of local employees.・ All other work towards the completion of the project. <p>*There is a possibility that you will be asked to go on a business trip to the site with the president.</p> <p>*Due to communication with the person in charge in Hawaii, you may be required to respond between 8:00 and 17:30.</p> <p>*Many of our business partners are overseas, so it is essential that you have the skills to understand contracts and documents in English.</p> <p>[Recruitment background]</p> <p>To strengthen departments and systems</p>
Company Info	<p>[Organizational structure]</p> <p>Our overseas sales team currently consists of two people in Japan and four people stationed overseas.</p> <p>During this time, your main duties will be coordinating the team and negotiating with real estate agents and designers to promote store development.</p> <p>[About our company]</p> <p>We maintain a strong financial base with debt-free management. We have achieved stable management that is resistant to economic downturns, and although we are in the food and beverage industry, we have not had any layoffs or pay cuts even during the economic downturn. The store's operating profit margin is an impressive 15.5%, ranking 5th out of approximately 80,000 companies in the restaurant industry nationwide.</p>

	<p>[Measures to prevent passive smoking] No smoking indoors</p>
Working Hours	<p>Variable working hours system in units of one year Average weekly working hours: 42 hours 30 minutes Total scheduled working hours during the applicable period: 2082 hours 30 minutes Break time: 60 minutes Overtime work: Yes</p> <p><Standard working hours> 8:00~17:30</p> <p><Other working hours supplement> The annual holidays are 105 days for stores and 120 days for the head office, and in order to match the total working hours, the actual working hours are 8.5 hours.</p>
Qualifications	<p>【Prerequisite】</p> <ul style="list-style-type: none"> Overseas sales experience or sales experience at a foreign company English business level (TOEIC 700 points or higher) <p>[Welcome conditions]</p> <ul style="list-style-type: none"> Experience setting up a store overseas Chinese skills
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 5000K - JPY 8000K
Salary Description	<p>[Salary details] Monthly salary: 550,000 yen to 800,000 yen <Breakdown> Monthly (basic salary): 450,000 yen to 600,000 yen Other fixed allowances/month: 100,000 yen to 200,000 yen</p> <p>*The stated amount may change depending on the selection process.</p> <p>【allowance】</p> <ul style="list-style-type: none"> Commuting allowance overtime pay <p>*Various allowances will be paid according to regulations.</p> <p>[Salary increase] Twice a year</p> <p>【bonus】 Twice a year *Payment based on company performance and individual evaluation</p> <p>【Social insurance】 Fully equipped with social insurance</p> <p>[Treatment/Welfare] <ul style="list-style-type: none"> Health checkup Employee trip Overseas business trip expenses paid </p> <p>*Overseas business trip expenses will be paid according to regulations.</p> <p><Working from home/remote work> full remote</p> <p><Education system/qualification assistance supplement> OJT</p>
Holiday Description	<p>Complete 2-day week (holidays are Saturdays, Sundays, and holidays) Paid vacation (granted after 6 months of joining the company) *Basically, we will be closed on Saturdays, Sundays, and holidays, but you may be asked to come to the office due to circumstances such as business negotiations with the person in charge. (Obtaining leave)</p> <p>120 days off per year</p>
Job Contract Period	Full-time employee *3 month trial period