

## Job Detail

Staff Level

Position Title	Sales Support Expert for Global Manufacturing Company
Recruiter Company	Michael Page International Japan K.K./マイケル・ページ・インターナショナル・ジャパン株式会社
Company Name	Company name is private
Activated / Updated	2024-05-02 / 2024-05-02
Job Type	Customer Service - Other
Industry	Manufacturing - Other
Location	Asia Japan Tokyo
Job Description	<p>As a Sales Support Expert, you will handle the process from the inquiry stage to the after-sales service.</p> <p>Description</p> <p>As a Sales Support Expert, you will handle the process from the inquiry stage to the after-sales service. Among the main responsibilities:</p> <ul style="list-style-type: none"><li>* Sales support for the products sold to global customers - Commercial &amp; Technical support including proposals, technical meetings, price approval, etc.</li><li>* Technical specifications and proposal discussion support of the products</li><li>* Projects Management: New Product management, Products Cost Reduction, Products Rationalization, etc.</li><li>* Product Promotion, Marketing, Business Intelligence, Analysis of competitors</li><li>* Client meetings with the sales manager (Japanese companies) to explain about the products and delivery details</li></ul> <p>Profile</p> <p>The Team is looking for candidates with the following main qualifications:</p> <ul style="list-style-type: none"><li>* Sales Support, Production, or Quality Assurance experience</li><li>* Native level of Japanese</li><li>* Business level of English</li><li>* Open to travel to Toyama at times</li></ul> <p>* Marine industry experience ideal but not mandatory - similar industry accepted (technical knowledge of similar products)</p> <p>With some degree of flexibility about the above, if you think you have the right set of skills for the job, the company would love to hear from you.</p> <p>Job Offer</p> <ul style="list-style-type: none"><li>* Very flexible work environment with great work-life-balance</li><li>* Clear promotion system to Senior level roles</li><li>* Mobility opportunities (both internal and outside of Japan)</li></ul> <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Davide Capretta at +81 3 6832 8675.</p>
Company Info	A global manufacturing company in the marine and energy market.
Qualifications	<p>The Team is looking for candidates with the following main qualifications:</p> <ul style="list-style-type: none"><li>-Sales Support, Production, or Quality Assurance experience</li><li>-Native level of Japanese</li><li>-Business level of English</li><li>-Open to travel to Toyama at times</li><li>-Marine industry experience ideal but not mandatory - similar industry accepted</li></ul>

	(technical knowledge of similar products)  With some degree of flexibility about the above, if you think you have the right set of skills for the job, the company would love to hear from you.
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 6000K - JPY 7500K

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