

Job Detail

Entries Level

Position Title	【Sales & Customer Success Specialist - ¥4-7M】
Recruiter Company	Michael Page International Japan K.K./マイケル・ページ・インターナショナル・ジャパン株式会社
Company Name	Company name is private
Activated / Updated	2024-05-02 / 2024-05-02
Job Type	Sales/AE - Inside Sales
Industry	Machinery Manufacturer
Location	Asia Japan Tokyo
Job Description	<p>Join our international team as a Sales and Customer Success Specialist, where you'll play a pivotal role in acquiring new business and delivering exceptional support to ensure our customer's success.</p> <p>Description</p> <ul style="list-style-type: none">* Identify and prospect potential customers within assigned territories, industries, or market segments to expand the company's customer base.* Provide support to the sales team by offering market insights, preparing presentations, and participating in customer meetings as needed.* Work closely with various internal departments including sales, marketing, product development, and operations to ensure seamless execution of market segment strategies.* Stay updated on industry developments through training programs and self-directed learning initiatives. <p>Profile</p> <ul style="list-style-type: none">* Proven experience in sales administration, sales, or customer service.* Comfortable communicating in English and Japanese.* Strong communication and interpersonal skills, with the ability to build rapport and established credibility with customers.* Results-oriented mindset with a drive to achieve and exceed sales targets. <p>Job Offer</p> <ul style="list-style-type: none">* Comprehensive training and development programs to support career growth.* Dynamic and supportive work environment with a focus on collaboration and innovation. <p>Page Group Japan is acting as an Employment Agency in relation to this vacancy.</p>
Company Info	A global leader in providing innovative solutions in the field of engineered motion control. Its products are utilized across various industries to enhance safety, comfort, and convenience in a wide range of applications.
English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 4000K - JPY 7000K