

Job Detail

Executive Level

Position Title	[Working in Tokyo] Global environment/Nearly 50% are foreign nationals [Strategic Engagement Executive]
Recruiter Company	Hi-Tech Japan K.K.
Company Name	Company name is private
Activated / Updated	2024-04-10 / 2024-04-11
Job Type	Executive - Manager (Administration) Executive - Manager (Sales/Marketing) IT (PC, Web, Unix) - Project Manager
Industry	
Location	Asia Japan Tokyo
Job Description	<p>This position should engage with CAC as the strategic focus account as BD and generate the new pipeline by leading CAC joint GTM team</p> <p>Job responsibility: Reporting to the client partner of Life Sciences Japan. Managing multiple accounts primarily for CAC collaboration deal pursuit and also gaining new logos for the solution sales with a consultative approach.</p>
Company Info	<p>We are a Japanese subsidiary of a global IT vendor headquartered in the United States. We are developing new services for major carriers by combining cloud, IoT, and AI technologies with mobile-based services.</p> <p>【Company culture/office atmosphere】 As we are a Japanese subsidiary of a global company, we have established a merit-based evaluation system that allows employees to be promoted based on their performance, regardless of age or past experience. Approximately 50% of the Japanese corporation is foreign nationals, creating a lively work environment.</p> <p>【Countermeasures against passive smoking】 No smoking inside the facility</p>
English Level	Fluent (TOEIC 865-)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	Depends on experience
Holiday Description	Five-Day Workweek Paid Holidays