

Job Detail

Staff Level

Position Title	Chinese Speaking Regional Marketing - Global Electronics
Recruiter Company	Michael Page International Japan K.K./マイケル・ページ・インターナショナル・ジャパン株式会社
Company Name	Company name is private
Activated / Updated	2024-05-02 / 2024-05-02
Job Type	IT (Embedded Software, Control Systems) - Project Manager
Industry	Electronics, Components, and Semiconductor Manufacturing
Location	Asia Japan Tokyo
Job Description	<p>Lead the development and execution of strategic plans in Japan to drive growth in commercial vehicle safety solutions, while effectively managing teams and ensuring alignment with company objectives.</p> <p>Description</p> <ul style="list-style-type: none"> * Develop and execute strategic plans for business growth in Japan. * Expand local channels and foster partner relationships. * Understand customer needs and provide customized solutions. * Lead and motivate teams to achieve business goals. * Develop marketing and sales strategies to enhance brand awareness. <p>Profile</p> <ul style="list-style-type: none"> * Bachelor's degree in Marketing, Business Management, or related fields. * Minimum 8 years of B2B experience in Japan, preferably in commercial vehicle sector. * Deep understanding of Japanese business culture and industry trends. * Excellent interpersonal, negotiation, and leadership skills. * Fluent in Japanese (native or business N1 level) and proficient in English and Chinese. <p>Job Offer</p> <ul style="list-style-type: none"> * Competitive compensation based on sales achievements. * Access to headquarters training opportunities. * Collaboration with a diverse global team. * Exposure to cutting-edge AI-powered technology. * Mentorship and leadership coaching. * Autonomy in work with no micromanagement. * Excellent prospects for career advancement. <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Maika Sameda on +81 3 6832 8682.</p>
Company Info	A renowned high-tech company is at the forefront of commercial vehicle safety solutions, committed to creating a world with zero accidents. With a global team of passionate experts and access to cutting-edge AI technology, the company offers a dynamic environment for professionals seeking to make a difference in road safety.
Working Hours	詳しくはお問い合わせください
Qualifications	<p>Bachelor's degree in Marketing, Business Management, or related fields.</p> <p>Minimum 8 years of B2B sales experience in Japan, preferably in commercial vehicle sector.</p> <p>Deep understanding of Japanese business culture and industry trends.</p> <p>Excellent interpersonal, negotiation, and leadership skills.</p> <p>Fluent in Japanese (native or business N1 level) and proficient in English and Chinese.</p>

English Level	Fluent (TOEIC 865-)
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 10000K - JPY 15000K

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