

## Job Detail

Staff Level

Position Title	Strategy Manager - Energy Market
Recruiter Company	Michael Page International Japan K.K./マイケル・ページ・インターナショナル・ジャパン株式会社
Company Name	Company name is private
Activated / Updated	2024-05-02 / 2024-05-02
Job Type	Planning/Marketing/PR - Research & Analysis Sales/AE - Manufacturing Sales Sales/AE - Customer Success/Client Success
Industry	Electric Power/Gas/Petroleum/Energy
Location	Asia Japan Tokyo
Job Description	<p>The role plays a consulting and strategic role in the organisation to stay ahead and updated on the energy market regulations as well as a core member of the sales development team. This position reports to the Head of Strategy overseas and works alongside the local team in Japan.</p> <p>Description</p> <ul style="list-style-type: none"> <li>* Market analysis to identify trends, opportunities, threats</li> <li>* Work with internal teams to develop and implement market strategies that are aligned with business objectives</li> <li>* Stay up-to-date on competitor's activities and market regulations, guidelines, and standards that affect the energy industry</li> <li>* Identify risks and address them in customer contracts while maintaining a compliance framework</li> <li>* Maintain relationships with key stakeholders such as METI, JEPX, TSOs, OCCTO and other government agencies and associations</li> <li>* Engage with strategic customers and partners in support of business development</li> </ul> <p>Profile</p> <ul style="list-style-type: none"> <li>* Previous experience in the electricity and energy market in Japan</li> <li>* Good communication and interpersonal skills in both Japanese and English to engage effectively with internal and external stakeholders</li> <li>* Passionate about working in an entrepreneurial environment and in the energy market in Japan</li> <li>* Good analytical and strategic thinking skills</li> <li>* Valid working visa in Japan</li> </ul> <p>Job Offer</p> <ul style="list-style-type: none"> <li>* Flexible salary package for the right talent</li> <li>* Flexible working conditions (hybrid or remote)</li> <li>* Benefits for self-learning</li> <li>* Annual leaves, public holidays, insurance, etc</li> </ul> <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Linh Pham on +813 6832 8670</p>
Company Info	The Hiring Company provides high-tech energy solutions to address market challenges and demands while bringing revenues and benefits to customers.
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 10000K - JPY 16000K

